



FLORIDA VIRTUAL
SCHOOL

FINANCING THE STRATEGIC VISION 2021-22



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FLVS LEADERSHIP TEAM

FLVS BOARD OF TRUSTEES

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Board Chair

Ms. Linda Reiter
Board Vice Chair

Mr. Edward Pozzuoli

Mr. Robert Kornahrens

FLVS EXECUTIVE LEADERSHIP TEAM

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President & CEO

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Senior Director, Partner Services (Florida)

Ms. Kim Poling
Senior Director, Financial & Treasury Services

Mr. Erik Braun
Chief Administration Officer

Mr. Phil Bertolo
Senior Director, Information Technology

Mr. Jason Schultz
Senior Director, Instruction

Dr. David D'Agata
General Counsel

Ms. Courtney Calfee
Senior Director, Partner Services (Global)

Ms. Joanne Serra
Senior Director, Procurement

Ms. Nicole Lowrey
Chief Strategy Officer

Mr. Martin Kelly
Senior Director, Curriculum Development

Dr. Gina Tovine
Senior Director, Analysis, Assessment, and Accountability

Mrs. Judith Marte
Chief Financial Officer

Mr. Kevin Locke
Senior Director, Project Services

Ms. Robin Winder
Senior Director, Instruction

Mr. Mike Miller
Chief External Affairs Officer

Mr. Alfred Lopez
Senior Director, Human Resources

Mr. Sam Verghese
Chief Operations Officer

Ms. Kate Lysaught
Senior Director, Marketing & Communications

COMMITMENT

The student is at the center of every decision we make.

VISION

To lead online education worldwide with transformative digital solutions - personalized to every student.

MISSION

To deliver high-quality digital learning on a robust online platform to achieve content mastery for student success.

VALUES

Excellence - Deliver the best. Always.

Innovation - Lead Transformative learning.

Community - Build meaningful connections.

Balance - Embrace flexibility.

Communication - Listen, share, and collaborate openly.

FLVS FINAL BUDGET FOR THE FISCAL YEAR 2021-22

1. For the 2021-22 final budget, funded FTE is expected to be 50,456.79. FLVS's funding per student is \$5,551.

Florida Education Finance Program (FEFP) revenues are estimated to be \$280,069,164.

2. The FY2021-22 General Fund FLVS Flex and FLVS Full-Time programs:

- A. FLVS Flex semester completions are projected to decrease by 55,099 (8.74%), from 630,099 to 575,000. FLVS Flex grades K-5 are projected to decrease from 101,000 to 74,000 semester completions, and FLVS Flex grades 6-12 are projected to decrease from 490,983 to 462,500 semester completions. The Virtual Learning Labs are expected to remain flat at approximately 38,500 semester completions. FLVS Full Time, grades K-12, semester completions are projected to decrease by 2,911, from 131,710 to 128,799. Overall, the General Fund revenues for FLVS Flex, FLVS Full-Time, and the Virtual Learning Labs are projected to increase by \$28.8MM (from \$263.1MM to \$291.9MM).

- In fiscal year 2020-21, the economic impact of the pandemic resulted in significant reductions in tourism and sales tax revenues throughout the State, which are primary State funding sources supporting the Florida school districts. In order to hold funding harmless for brick-and-mortar school districts, the Florida Department of Education issues emergency orders #6 and #7. While protecting school districts from significant enrollment declines, funding was not increased for growth. In the case of FLVS, had growth been funded we would have received additional revenue of approximately \$45MM. Even though completions are projected to decrease, the General Fund revenues for FLVS Flex, FLVS Full-Time, and the Virtual Learning Labs are projected to increase by \$28.8MM (from \$263.1MM to \$291.9MM).

- B. The overall operating expenditures (funds 100, 101, 102, 109) for FLVS are projected to increase by \$24.9MM (from \$264.9MM amended 2020- 2021 budget to \$289.8MM). Below are some items that make up this cost increase:

- Increase in FLEX, \$2.7MM, due to an overage of teachers related to COVID (teachers are expected to leave through attrition);
- Increase in FT instructors and assistant principals due to revised completion estimates of \$6.4M;
- Increase in the teacher salary increase allocation line item, \$3.4MM in additional teacher salary related to the State mandated instructor salary increase;
- Increase of \$1.1MM in salaries and benefits for strategic growth;
- New mental health allocation of \$2.0MM;
- Increase of \$6.0MM in salaries/benefits for the IT roadmap initiative;
- Increase in employer State retirement contributions of approximately \$300K.

- C. For FY2021-22, the General Fund operating revenues (excluding funds 105, 107 & 123, which have restricted dollars) are estimated to be \$295.3MM, and operating expenditures are estimated to be \$289.8MM. Revenues over

appropriations are estimated to be \$5.5MM; and the ending fund balance is expected to be \$98.5MM.

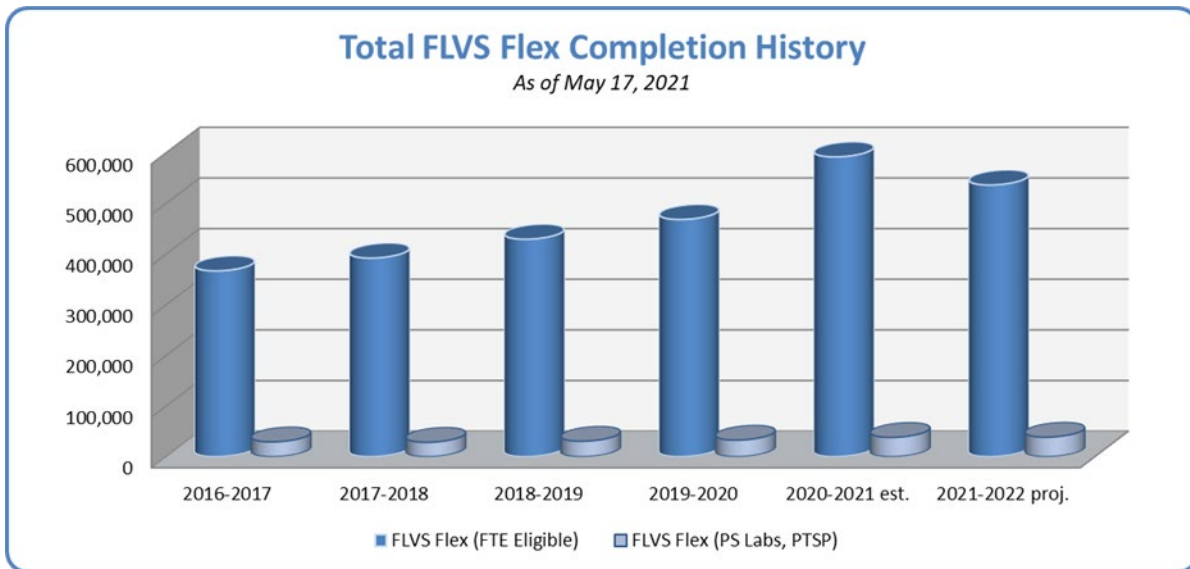
- D. For FY2021-22, \$43.8MM in non-recurring funds has been set aside for a Reserve for Contingency. This is based on 15% of FLVS Flex, FLVS Full Time, and virtual learning lab revenues. The School must maintain a fund balance that is higher than what is typically expected of many other governmental agencies to (1) have funds available to periodically improve its products and services through capital investment, since the School is not authorized to borrow funds; (2) have adequate reserves available to cover the effects of potential State funding cuts, potential unanticipated enrollment, course completion reductions (Florida Virtual School is a choice school funded through successful student course completions), and unanticipated effects of the Florida 1.0 FTE sharing formula (funding per student varies based upon the proportionate share of courses taken with the School compared to other public schools in the State).
3. The enterprise operations projected revenues for FY2021-22 are \$53.9MM, projected enterprise operating costs excluding transfers out (\$12MM from Partner Services, Franchise Fund 930 to Operating Development Fund 123, \$8MM from Partner Services, Global Fund 921 and \$1MM from FLVS Global School Fund 922 to Course Development Fund 791) are \$31.1MM.
4. Included in the development funds, which are funded through enterprise fund profits and course fees, will be the resources needed for various proposed strategic plan initiatives, including (1) curriculum development (fund 791) projects, \$4.9MM; (2) operating development (fund 123) projects \$2.1MM and non-recurring costs for the IT roadmap initiative, \$9.1MM.



FLVS FINANCIAL HISTORY

During the 1996 school year, Orange County, Florida, piloted a “Web School” with five online courses. The Florida Department of Education (FLDOE) acted as the catalyst in initially encouraging a partnership between Orange and Alachua Counties. In November 1996, the FLDOE provided the two districts with a \$200,000 “Break the Mold” school grant to develop the **Florida High School (FHS)** project. Following an intensive six-month period of planning and development, FHS officially launched with seven staff members in 1997.

Since that time, the School has had two name changes, **Florida Online High School** in 2000 and **Florida Virtual School** in 2001. Following the original grant, FLVS operated from a recurring line-item in Florida’s legislative budget until the school year 2003-04, when FLVS became fully funded via the Florida Education Finance Program (FEFP). Since the \$200,000 grant in 1996, FLVS FEFP revenue has grown to \$280.0 million for school year 2021-22. FLVS is a source of digital education solutions and has served students in all 50 states and more than 100 countries and territories around the world. FLVS had headcount totaling just over 3,300 during fiscal year 2021 and has become the model for distance learning initiatives across the globe. The graph below shows the history of FLVS successful student half-credit completions in FLVS Flex and FLVS Full Time over the last six years. For the 2021-22 school year, it is projected that students will successfully complete 703,799 half-credits. Below is a history of FLVS Flex and FLVS Full Time completions from 2017 through budgeted 2022. The detail of the 2021-22 State funding calculation for FLVS is included in the Appendix.

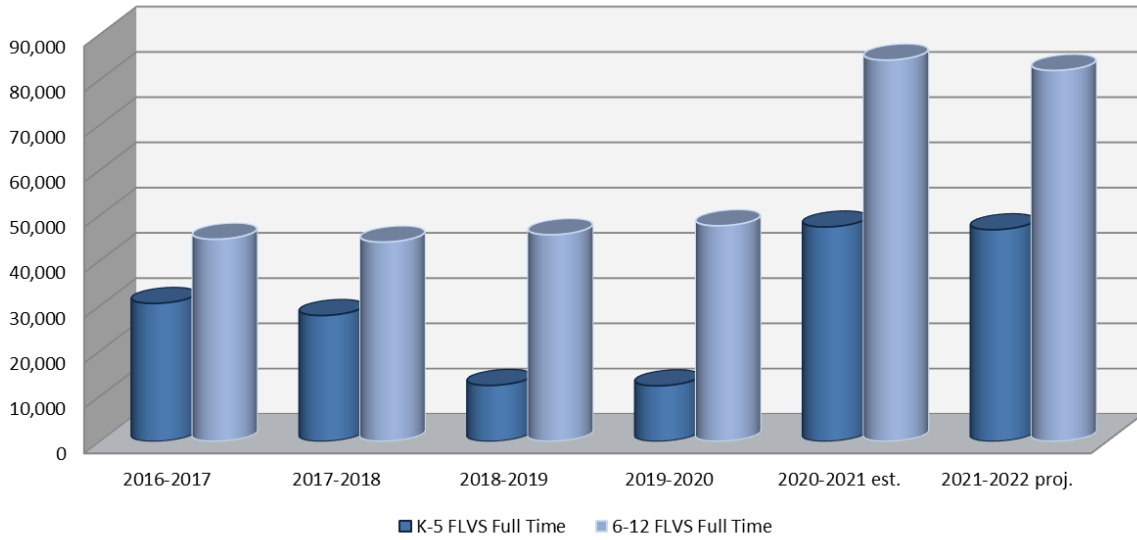


	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021 est.	2021-2022 proj.
K-5 FLVS Flex (FTE Eligible)	13,602	30,387	35,954	44,478	101,000	74,000
K-5 FLVS Flex (PS Labs, PTSP)	146	338	255	576	2,800	1,000
Total	13,748	30,725	36,209	45,054	103,800	75,000

	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021 est.	2021-2022 proj.
6-12 FLVS Flex (FTE Eligible)	353,307	361,811	393,480	423,954	490,983	462,500
6-12 FLVS Flex (PS Labs, PTSP)	29,075	28,072	30,285	32,113	35,316	37,500
Total	382,382	389,883	423,765	456,067	526,299	500,000

Total FLVS Full Time Completion History

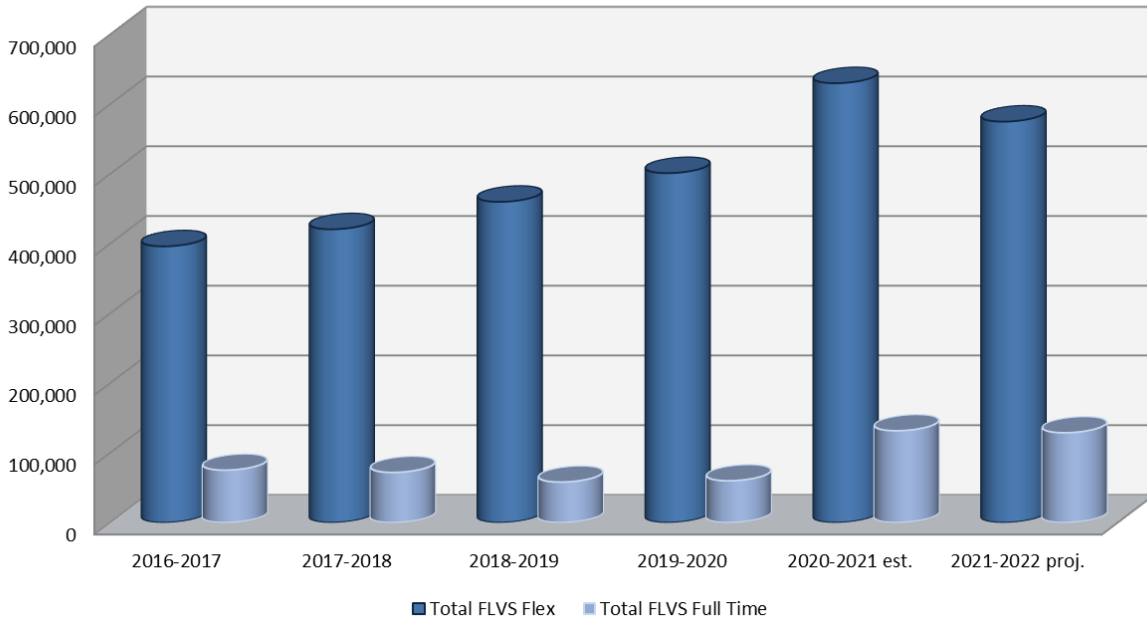
As of August 9, 2021



	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021 est.	2021-2022 proj.
K-5 FLVS Full Time	30,504	27,831	12,377	12,287	47,410	46,799
6-12 FLVS Full Time	44,698	44,065	45,694	47,673	84,300	82,000
Total	75,202	71,896	58,071	59,960	131,710	128,799

Total FLVS Completion History

As of August 9, 2021



	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021 est.	2021-2022 proj.
Total FLVS Flex	396,130	420,608	459,974	501,121	630,099	575,000
Total FLVS Full Time	75,202	71,896	58,071	59,960	131,710	128,799
Total	471,332	492,504	518,045	561,081	761,809	703,799

FLVS Operating Budget Revenue Summary

The primary source of FLVS revenues is derived from the State of Florida Education Funding Program (FEFP) formula. FLVS operates FLVS Flex, a part-time option, whereby students may enroll in courses to meet their individual educational needs and FLVS Full Time, where FLVS is the primary instructional school for these students. Virtual school funding is based upon the successful completions of half-credit courses by FLVS students. The 2013 Florida Legislature revised the funding model for Kindergarten - 12 education to provide that all of a student's class time (in brick-and-mortar schools) and virtual class course work must be prorated to 1.0 FTE for funding purposes. Previously, a student could be fully funded (1.0 FTE class time) at his or her school and be fully funded for any additional coursework taken virtually (1/12 FTE per virtual class half-credit completion). Since a substantial number of the FLVS Flex enrollments are composed of brick-and-mortar students taking supplemental courses with FLVS, this change in law has primarily affected FLVS Flex. Included below is a history of the State funding for both FLVS Flex and FLVS Full Time.

REPORTED FULL-TIME EQUIVALENT (FTE) STUDENTS & STATE FUNDING (FEFP)						
	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021 est.	2021-2022 proj.
FTE FLVS Flex	30,585	32,703	35,799	39,054	49,371	44,744
FTE FLVS Full Time	6,272	5,996	4,895	5,000	10,985	10,742
FTE Total	36,857	38,699	40,694	44,054	60,356	55,486
FEFP Revenue FLVS Flex	138,040,365	148,186,712	164,738,525	179,849,514	199,431,778	219,192,285
FEFP Revenue FLVS Full Time	31,081,094	29,773,367	25,213,760	25,828,359	50,978,264	60,876,879
State Revenue Total	\$ 169,121,459	\$ 177,960,079	\$ 189,952,285	\$ 205,677,873	\$ 250,410,042	\$ 280,069,164

In addition to the State of Florida Education Funding detailed above, beginning in the 2013-14 fiscal year, the FLVS operating budget also began receiving funding through Digital Learning Lab contracts with school districts, whereby the school districts receive State funding for their students, but contract with FLVS to provide virtual education to their students. FLVS estimates it will receive \$10,962,693 in contracted Digital Learning Lab revenue in the 2020-21 fiscal year; and is projected to receive \$10,605,000 in the 2021-22 fiscal year. Self-Pay completions are expected to produce \$1,263,500 in revenues and miscellaneous revenues from items such as indirect costs, interest earnings, purchasing card rebates, etc. are projected to be \$3,426,797 in the 2021-22 fiscal year. Total combined state funded, labs, self-pay, and miscellaneous revenues are projected to be \$295.3MM.



FLVS Enterprise Funds Revenue Summaries

In addition to its operating budget, Florida Law authorizes FLVS to generate revenues through enterprise type operations.

Partner Services, Global & FLVS Global School

Partner Services, Global and FLVS Global School funds include revenue generated from the promotion, marketing, and sale of FLVS products and services outside of the state of Florida. Since 2001, Partner Services, Global has grown steadily in revenue, and any profits earned are reinvested back into FLVS.

Partner Services, Florida

This fund includes revenue generated from Partner Services, Florida that are managed by districts throughout the state of Florida. FLVS Franchises contract with FLVS to provide FLVS virtual course content to their students. Currently there are 41 franchises, representing 67 Florida counties. Included below is a six-year history of the revenues for these funds.

Enterprise Revenue	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021 est.	2021-2022 proj.
Partner Services, Global	8,006,993	8,932,409	9,742,687	14,072,558	49,175,422	38,202,164
FLVS Global School	2,396,860	2,563,325	4,458,525	3,770,064	4,971,075	4,000,000
Partner Services, Florida	12,143,152	12,967,074	13,103,361	12,641,457	29,694,253	11,728,902
Revenue Total	\$ 22,547,005	\$ 24,462,808	\$ 27,304,573	\$ 30,484,079	\$ 83,840,750	\$ 53,931,066



DESCRIPTION OF FUNDS

- **General Operating Fund (100)**

This fund consists of (1) revenue received from the Florida Education Finance Program (FEFP) from the State for the operation of the district's FLVS Flex program and (2) funding received from the operations of districts, whereby the school districts receive State funding for their students, but contract with FLVS to provide virtual education to their students.

- **Reading Categorical (101)**

The Reading Categorical, or Literacy fund, is comprised of funds received from the State to improve the reading proficiency of students. Appropriations in this fund include Literacy Coaches, Intensive Reading Instructors, and reading aids for elementary programs.

- **Mental Health Assistance Categorical (102)**

The purpose of the mental health assistance allocation is to provide supplemental funding to assist school districts in establishing or expanding comprehensive school-based mental health care, train educators and school staff in detecting and responding to mental health issues and connect children, youth and families who may experience behavioral health issues with appropriate services. Appropriations in this fund include, but are not limited to, mental health administration, social worker, school counselor, school psychologist, safety specialist, social-emotional learning specialist, and student services positions as well as mental health resources, tools, platforms, materials, and training.

- **Driver Ed Behind the Wheel (105)**

FLVS has agreements with the Orange County Board of County Commissioners and the Polk County School Board that provide enhancements to their online driver education courses through a behind-the-wheel (BTW) component. The behind-the-wheel component is provided through a third-party vendor. The funding is provided through an add-on assessment for moving violation traffic tickets. This is allowed under Florida Statute 318.1215, also known as the *Dori Slosberg Driver Education Safety Act*.

- **Miscellaneous Grants (107)**

The miscellaneous grants fund is comprised of funds received throughout the year from small miscellaneous grants.

- **FLVS Full Time (109)**

This fund consists of revenue received from the State's FEFP program for the operation of FLVS Full Time.

- **FLVS Operating Development Funds (123)**

The source of revenue for the FLVS development fund is a portion of the profit from Partner Services, Florida. The appropriations are allocated for non-course related projects, staff professional development and the IT Roadmap initiative which is an initiative to update and maintain FLVS systems for student success.

- **Special Revenue Fund (420)**

Title I, Part A - The purpose of these funds is to help all children gain a high-quality education and skills to master Florida Standards. Title I funds provide additional resources to schools with economically disadvantaged students. These resources provide intervention teachers, professional development, extra time for teaching, parent involvement activities, and other activities designed to raise student achievement.

Title II, Part A - The purpose of Title II is to enhance the quality of teaching and principal leadership in order to improve student achievement.

Title III, Part A – The purpose of Title III is to help ensure that English learners (ELs) attain English language proficiency and meet state academic achievement standards.

Title IV, Part A - The purpose of Title IV, Part A is to provide students with access to a well-rounded education; to improve school conditions for student learning to support safe and healthy students; and to improve the use of technology in order to advance digital literacy of all students.

Title IX, Part A – Also known as the Florida McKinney-Vento Education for Homeless Children and Youth Program, the funds are to be used to address the problems that homeless children and youth have faced in enrolling, attending, and succeeding in school. Services may be provided through programs on school grounds or at other facilities; shall be provided through existing programs and mechanisms that integrate homeless children and youth with non-homeless children and youth; and shall be designed to expand or improve services provided and part of a school’s regular academic program, but not to replace such services provided under this program. These projects should supplement Local Educational Agency (LEA) funding to ensure that homeless children and youth have equal access to the same free, appropriate public education, including preschool education, as provided to other children and youth.

Individuals with Disabilities Education Act (IDEA) - The purpose of this funding is to ensure that all children with disabilities ages 3 through 21 have the right to a free appropriate public education (FAPE) designed to meet their individual needs and prepare them for employment and independent living. Funds shall be used to supplement the excess cost of providing special education and related services to students with disabilities.

Perkins Grant - The principal purpose of the grant is to expand CTE (career and technical education) opportunities for all students and help Florida residents realize the value of

CTE for professional success and wellbeing. The State plan is focused on impactful CTE initiatives including (1) increasing engagement, enrollment, and improving equity and access among special populations; (2) inclusion of registered apprenticeship and pre-apprenticeship related technical instruction; and (3) incentivizing the development of new CTE academic programs.

- **CARES Act/ESSER II (44X)**

Elementary and Secondary School Emergency Relief (ESSER) Fund 441 - The ESSER funds under the CARES Act are provided to Local Educational Agencies (LEA's) to address the impact that the Novel Coronavirus Disease 2019 ("COVID 19") has had, and continues to have, on elementary and secondary schools in Florida. This includes developing and implementing plans for educational services and continued learning.

Fund 442 - Other CARES Act Relief (including GEER) - The GEER funds under the CARES Act are provided to Local Educational Agencies (LEA's) to address the impact that the Novel Coronavirus Disease 2019 ("COVID 19") has had, and continues to have, on elementary and secondary schools in Florida. This includes developing and implementing summer recovery programs prioritizing target students with significant academic need defined as:

- Students who have been disconnected or hard to reach via distance learning.
- Grades K-3 students for 2019-20 (1-4 for 2020-21) identified with a substantial deficiency in reading based on the most recent available screening and progress monitoring assessment or other forms of assessment, and teacher recommendations; and K-3 students who may be at risk of retention, and any third-grade student with a substantial deficiency in reading must be prioritized.
- Grades 4-5 students who were level 1 or 2 on their most recent FSA and served in the lowest 300 performing or D and F schools across the state will also be eligible for summer program options to enhance literacy skills in reading and math.

Fund 443 - Elementary and Secondary School Emergency Relief II (ESSERII) – The ESSER II funds under the CRRSA Act are provided to Local Educational Agencies (LEA's) to address the impact that the Novel Coronavirus Disease 2019 ("COVID-19") has had, and continues to have, on elementary and secondary schools in Florida. This includes helping school districts and other LEA's safely reopen schools; restore and maintain high-quality learning environments; measure and effectively address significant learning loss; and take other actions to mitigate the impact of COVID-19 on the students and families who depend on our K-12 schools.

- **FLVS Course Development Funds (791)**

The FLVS course development fund is an internal service fund used to account for the development of FLVS courses. The sources of revenue for this fund include transfers from the FLVS enterprise funds and from course cost-reimbursement fees charged to the operating and enterprise funds. This fund is used to account for marketing, research, and

development activities related to developing and improving courseware and services to FLVS students.

- **Partner Services, Global (921) & FLVS Global School (922)**

Partner Services, Global and FLVS Global School funds include revenue generated from the promoting, marketing, and selling of FLVS products and services inside and outside of the state of Florida. Since 2001, Partner Services, Global has grown steadily in revenue, and any profit earned is reinvested back into FLVS.

- **Partner Services, Florida (930)**

This fund includes revenue generated from our Partner Services, Florida that are managed by districts throughout the state of Florida. Currently there are 41 franchises, representing 67 Florida counties.

- **FLVS Health Insurance Trust (711)**

The FLVS Health Insurance Trust fund is for the FLVS employer-sponsored group health and benefits plan that is provided to all eligible full-time employees. FLVS administers a self-funded group medical program and offers three different medical PPO plans for employees to choose from, with one plan being a lower-premium, higher-deductible plan with an employer-contributed HRA (health reimbursement arrangement). The current cost-sharing strategy to fund the medical plan includes FLVS paying approximately 85 percent towards employee-only monthly premiums, and 75 percent towards dependent-tier premiums. Other lines of coverage that FLVS contributes to include employee-only low dental, basic life/AD&D (Accidental Death & Dismemberment), basic short-term disability, and long-term disability.

BUDGET SUMMARIES BY FUND

The following page provides a summary of each individual FLVS fund including the beginning fund balance, estimated revenue, budgeted expenditures, and the projected ending fund balance.

The subsequent pages show the budgets for the funds in more detail, with the related funds combined, including the General Fund (all 1XX funds) and the Global Services/Global School Funds (92X funds).

FLVS Final Budget Summary by Fund
Fiscal Year 2021-22

Revenues & Balances	General Funds				Special Revenue Funds		Internal Service Funds		Enterprise Funds			TOTAL
	Funds 100, 101, 102, & 109 (Operating Fund)	Fund 105 (Driver Ed BTW)	Fund 107 (Misc Grants)	Fund 123 (Operating Dev)	Fund 420 (Special Revenue)	Fund 441, 442, & 443 (Emergency/ CARES ACT)	Fund 711 (Health Ins)	Fund 791 (Course Dev)	Fund 921 (Partner Services, Global)	Fund 922 (FLVS Global School)	Fund 930 (Partner Services, Franchise)	
FB Assigned for Rebudgets & Encum	3,092,849	2,247,881	1,160	1,807,945	-	-	-	5,251,956	-	-	1,134,622	13,536,413
FB Assigned for Research & Dev	-	-	-	2,492,559	-	-	-	5,951,741	40,243,827	3,313,366	20,317,940	72,319,433
FB Assigned for Insurance	-	-	-	-	-	-	20,421,512	-	-	-	-	20,421,512
FB Assigned for Future Initiatives	50,426,511	-	-	-	-	-	-	-	-	-	-	50,426,511
FB Assigned for Contingency (15%)	39,470,746	-	-	-	-	-	-	-	-	-	-	39,470,746
Total Fund Balance July 1, 2021	92,990,106	2,247,881	1,160	4,300,504	-	-	20,421,512	11,203,697	40,243,827	3,313,366	21,452,562	196,174,615
Total Revenues	295,364,461	660,000	11,000	-	2,245,493	2,730,042	39,200,598	2,481,151	38,202,164	4,000,000	11,728,902	396,623,811
Transfers In	-	-	-	12,000,000	-	-	-	9,000,000	-	-	-	21,000,000
Total Revenue, Transfers In & Fund Balances	388,354,567	2,907,881	12,160	16,300,504	2,245,493	2,730,042	59,622,110	22,684,848	78,445,991	7,313,366	33,181,464	613,798,426
Appropriations												
1000 - Flex Instruction K-12	176,970,556	660,000	-	-	-	-	-	-	-	-	-	177,630,556
9001 - Operations	790,155	-	-	-	-	-	-	-	-	-	-	790,155
9002 - President/CEO	639,893	-	-	-	-	-	-	-	-	-	-	639,893
9003 - External Affairs	604,861	-	-	-	-	-	-	-	-	-	-	604,861
9004 - Security	3,166,957	-	-	-	-	-	-	-	-	-	-	3,166,957
9005 - EPMO	3,160,567	-	-	2,063,121	-	-	-	748,979	-	-	-	5,972,667
9006 - AAA	4,763,246	-	-	300,000	-	-	-	12,500	-	-	-	5,075,746
9008 - Legal	2,858,927	-	-	-	-	-	-	-	-	-	-	2,858,927
9110 - Chief Administration Officer	301,507	-	-	-	-	-	-	-	-	-	-	301,507
9120 - Student Support	6,501,588	-	-	-	-	-	-	-	-	-	-	6,501,588
9123 - Full Time Program	44,446,298	-	-	-	-	-	-	-	-	-	-	44,446,298
9124 - Federal Grants/CARES Act-ESSER III/Literacy/Mental Health	4,197,705	-	11,000	-	2,245,493	2,730,042	-	-	-	-	-	9,184,240
9131 - Partner Services, Florida	-	-	-	-	-	-	-	-	-	-	6,794,008	6,794,008
9140 - Staff Development	1,008,097	-	-	888,550	-	-	-	-	-	-	-	1,896,647
9250 - Curriculum Development	430,006	-	-	-	-	-	-	13,970,275	-	-	-	14,400,281
9310 - Procurement Services	2,458,550	-	-	-	-	-	-	-	-	-	-	2,458,550
9330 - IT Operations	18,887,538	-	-	9,137,169	-	-	-	-	-	-	-	28,024,707
9350 - National Curriculum	-	-	-	-	-	-	-	685,453	-	-	-	685,453
9410 - Chief Financial Officer	309,355	-	-	-	-	-	-	-	-	-	-	309,355
9420 - Financial Services	3,191,013	-	-	-	-	-	-	-	-	-	-	3,191,013
9450 - Budget Services	864,020	-	-	-	-	-	-	-	-	-	-	864,020
9520 - Human Resources	4,634,746	-	-	-	-	-	-	-	-	-	-	4,634,746
9610 - Partner Services, Global	-	-	-	-	-	-	-	-	20,284,421	-	-	20,284,421
9620 - FLVS Global School	-	-	-	-	-	-	-	-	-	4,045,775	-	4,045,775
9640 - Marketing & Communications	4,381,168	-	-	-	-	-	-	85,737	-	-	-	4,466,905
9641 - Customer Care	3,566,714	-	-	-	-	-	-	-	-	-	-	3,566,714
9710 - Blended Learning	702,266	-	-	-	-	-	-	-	-	-	-	702,266
9720 - Florida Services	984,986	-	-	-	-	-	-	100,000	-	-	-	1,084,986
9999 - Other	-	-	-	-	-	-	40,957,098	-	-	-	-	40,957,098
Total Appropriations	289,820,719	660,000	11,000	12,388,840	2,245,493	2,730,042	40,957,098	15,602,944	20,284,421	4,045,775	6,794,008	395,540,340
Transfers Out	-	-	-	-	-	-	-	-	8,000,000	1,000,000	12,000,000	21,000,000
FB Assigned for Rebudgets & Encum	3,092,849	2,247,881	1,160	1,807,945	-	-	-	5,251,956	-	-	1,134,622	13,536,413
FB Assigned for Research & Dev	-	-	-	-	-	-	-	1,829,947	50,161,570	2,267,591	13,252,834	67,511,942
FB Assigned for Insurance	-	-	-	-	-	-	18,665,012	-	-	-	-	18,665,012
FB Assigned for Future Initiatives	51,650,349	-	-	2,103,719	-	-	-	-	-	-	-	53,754,069
FB Assigned for Contingency (15%)	43,790,650	-	-	-	-	-	-	-	-	-	-	43,790,650
Estimated Total FB June 30, 2022	98,533,848	2,247,881	1,160	3,911,664	-	-	18,665,012	7,081,903	50,161,570	2,267,591	14,387,456	197,258,085
Total Appropriations, Transfers Out & Fund Balances	388,354,567	2,907,881	12,160	16,300,504	2,245,493	2,730,042	59,622,110	22,684,847	78,445,991	7,313,366	33,181,464	613,798,425

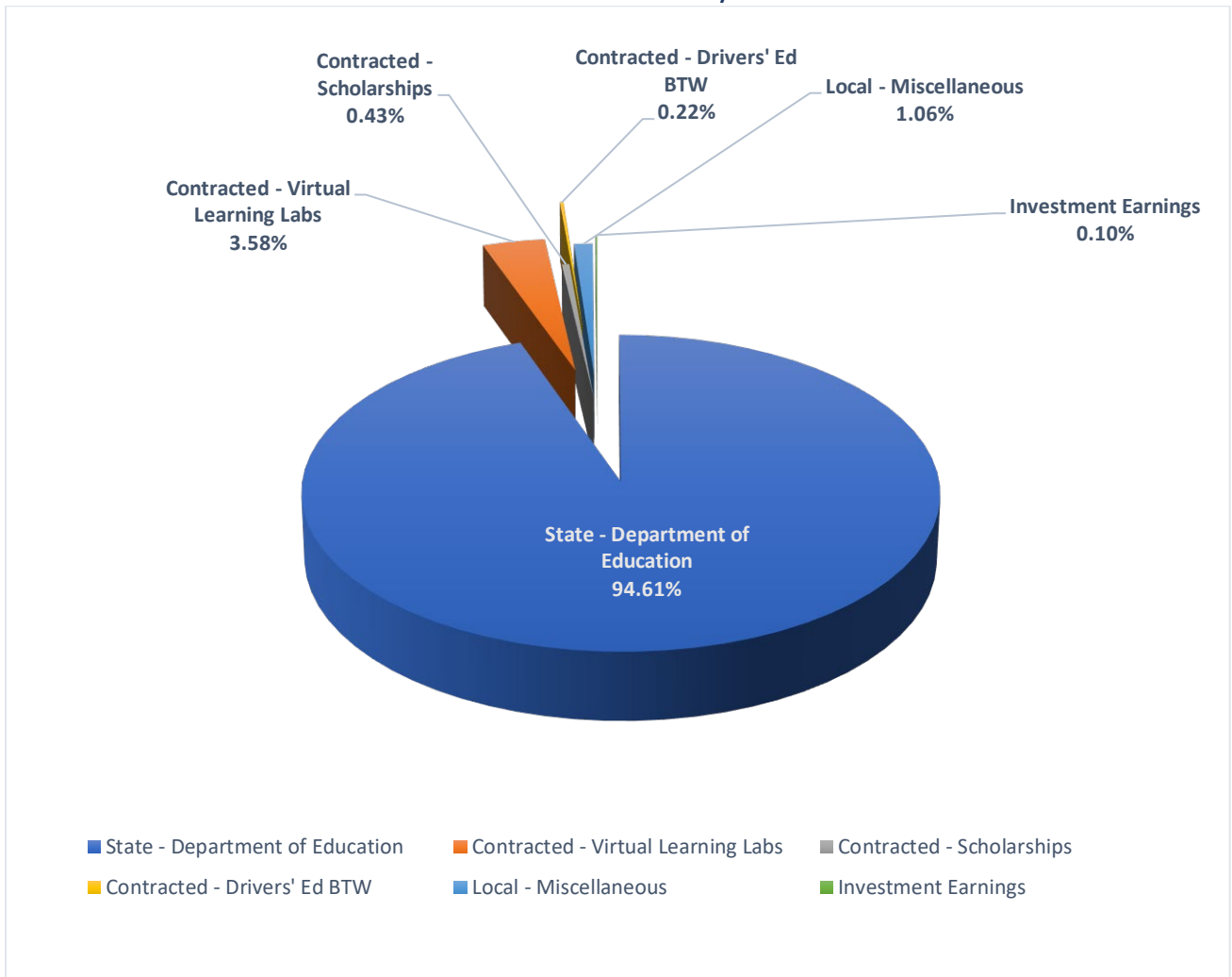
TOTAL GENERAL FUND REVENUE SOURCES

The charts below show the sources of FLVS’s general fund revenues. Revenues from State sources for current operations are primarily received through the FEFP funding formula.

Revenue Source	FY18-19	FY19-20	FY20-21 proj.	FY21-22
State - Department of Education	\$ 189,952,285	\$ 202,194,631	\$ 250,410,042	\$ 280,069,163
Contracted - Virtual Learning Labs	\$ 8,750,106	\$ 8,918,647	\$ 10,962,693	\$ 10,605,000
Contracted - Scholarships	\$ 539,624	\$ 811,733	\$ 1,765,572	\$ 1,263,500
Contracted - Drivers' Ed BTW	\$ 592,235	\$ 564,466	\$ 564,428	\$ 660,000
Local - Miscellaneous	\$ 7,843,155	\$ 6,370,520	\$ 2,811,549	\$ 3,137,798
Investment Earnings	\$ 1,332,375	\$ 1,628,104	\$ 300,000	\$ 300,000
Total Operating Revenue	\$ 209,009,780	\$ 220,488,101	\$ 266,814,284	\$ 296,035,461

*Revenues do not include Transfers-In

General Fund Revenues by Source

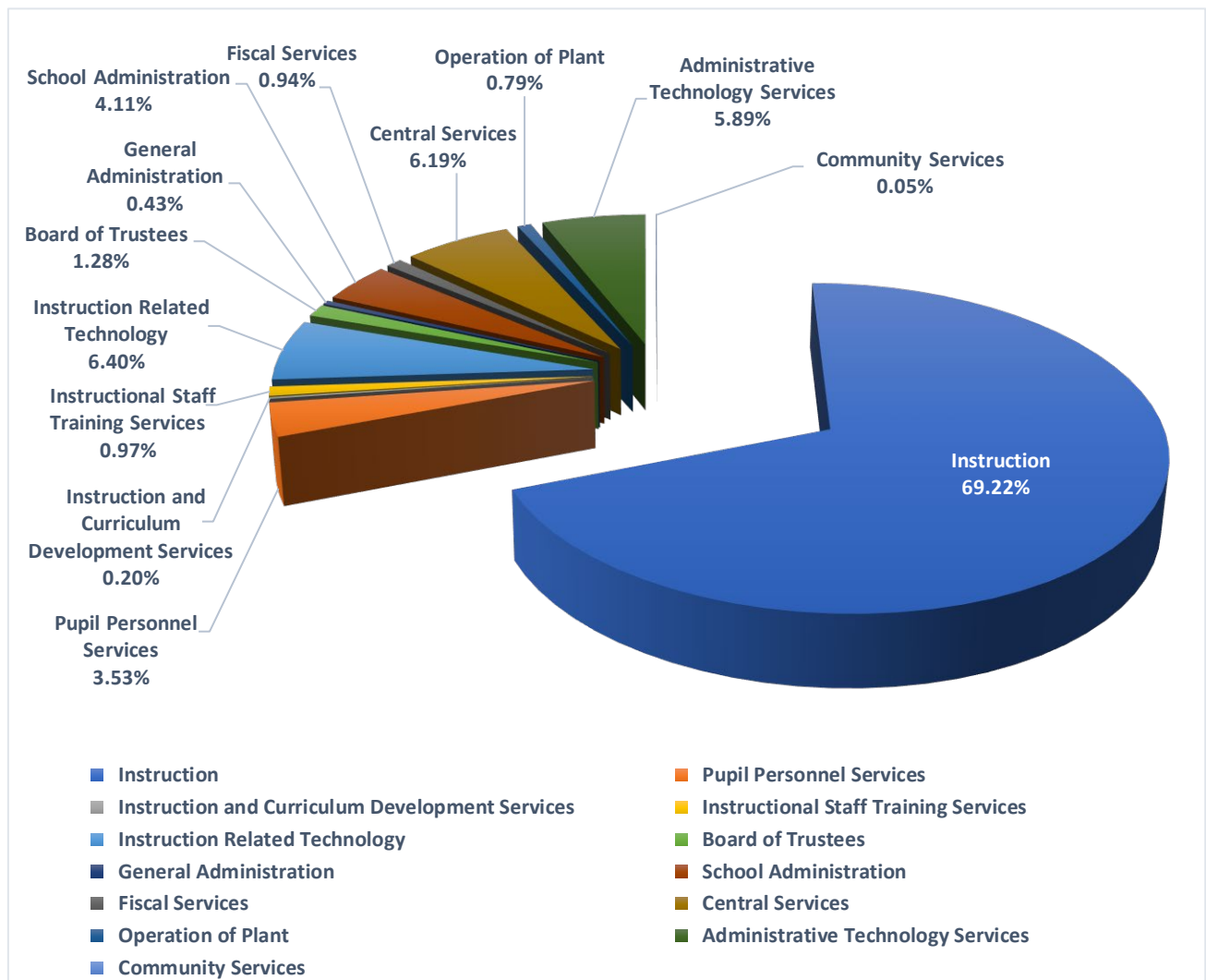


TOTAL GENERAL FUND EXPENDITURES

The charts below show FLVS General Fund expenditures by function. Function classifications indicate the overall purpose or objective of an expenditure. Programs are group-related activities aimed at accomplishing a major service or regulatory responsibility.

Expenditure by Function	FY18-19	FY19-20	FY20-21 proj.	FY21-22
Instruction	\$ 136,603,885	\$ 147,039,378	\$ 202,180,526	\$ 209,661,249
Pupil Personnel Services	\$ 7,098,003	\$ 7,259,317	\$ 8,086,252	\$ 10,692,274
Instr & Curriculum Development Services	\$ 178,994	\$ 232,341	\$ 425,730	\$ 593,716
Instructional Staff Training Services	\$ 2,616,411	\$ 3,207,994	\$ 1,952,979	\$ 2,927,019
Instruction Related Technology	\$ 9,237,869	\$ 9,407,834	\$ 13,406,633	\$ 19,390,706
Board of Trustees	\$ 2,159,642	\$ 1,224,789	\$ 1,699,694	\$ 3,888,041
General Administration	\$ 1,424,236	\$ 1,229,498	\$ 1,025,623	\$ 1,292,302
School Administration	\$ 8,579,939	\$ 8,580,308	\$ 10,228,398	\$ 12,452,669
Fiscal Services	\$ 2,512,054	\$ 2,452,562	\$ 2,322,340	\$ 2,837,625
Central Services	\$ 11,069,040	\$ 10,776,728	\$ 13,349,618	\$ 18,743,469
Operation of Plant	\$ 2,282,809	\$ 2,138,678	\$ 2,037,955	\$ 2,390,743
Administrative Technology Services	\$ 8,690,502	\$ 10,491,463	\$ 10,268,215	\$ 17,846,195
Community Services	\$ 161,176	\$ 69,219	\$ 99,260	\$ 164,551
Total General Fund Expenditures	\$ 192,614,560	\$ 204,110,109	\$ 267,083,223	\$ 302,880,559

General Fund Expenditures by Function



General Fund Budget Summary
Funds 100, 101, 102, 105, 106, 107, 109 & 123
Recommended Budget
Fiscal Year 21-22

Description	FY18-19 Actual Results	FY19-20 Actual Results	FY20-21 Adopted Budget	FY20-21 Projected Results	FY21-22 Recommended Budget
Revenues					
Federal - Direct	112,127	0	0	0	0
State - FLVS Flex	164,738,525	176,366,272	204,652,425	194,470,041	211,614,721
State - FLVS Full Time	25,213,760	25,828,359	65,878,971	49,775,452	58,870,958
State - Best & Brightest	4,306,589	3,483,242	0	0	0
State - Teacher Salaries	0	0	6,164,549	6,164,549	9,583,485
Local & Miscellaneous Grants	14,638,779	14,810,229	13,889,153	16,404,242	15,966,297
Total Revenue	\$ 209,009,780	\$ 220,488,101	\$ 290,585,098	\$ 266,814,284	\$ 296,035,461
Other Sources of Funds					
Transfers In	2,800,000	6,500,000	2,000,000	2,000,000	12,000,000
Non-Revenue Receipts	0	0	0	0	0
Total Other Sources Of Funds	\$ 2,800,000	\$ 6,500,000	\$ 2,000,000	\$ 2,000,000	\$ 12,000,000
Beginning Fund Balance					
Assigned for Encumbrances & Rebudgets	2,291,084	3,463,405	4,086,504	4,086,504	2,984,991
Restricted for Grants, State Categoryals	3,392,040	3,328,560	3,389,869	3,389,869	4,164,844
Assigned - Research & Development	921,554	2,260,745	4,495,189	4,495,189	2,492,556
Assigned for Contingency	14,909,573	29,886,302	32,288,864	32,288,864	39,470,746
Assigned for Future Initiatives	0	0	0	0	0
Unreserved Fund Balance	34,221,128	35,991,583	50,437,966	53,548,162	50,426,512
Total Beginning Fund Balance	\$ 55,735,379	\$ 74,930,595	\$ 94,698,392	\$ 97,808,588	\$ 99,539,651
TOTAL					
	\$ 267,545,159	\$ 301,918,696	\$ 387,283,490	\$ 366,622,872	\$ 407,575,112
Appropriations					
Instruction FLVS Flex	121,949,774	132,087,269	171,380,020	169,433,077	176,970,556
Instruction FLVS Full Time	19,899,753	20,800,131	52,381,224	42,294,583	44,446,298
Categorical Appropriations	6,638,501	5,824,462	2,929,756	2,192,910	4,868,705
Sub-Total	148,488,028	158,711,862	226,691,000	213,920,570	226,285,559
Central Services & School-wide Costs					
Departments	44,126,532	45,398,246	54,972,563	53,162,653	76,595,000
Sub-Total	44,126,532	45,398,246	54,972,563	53,162,653	76,595,000
Assigned for Encumbrances	0	0	0	0	0
Restricted for Grants, State Categoryals	0	0	0	0	0
Assigned for Research & Development	0	0	0	0	0
Sub-Total	0	0	0	0	0
Total Expenditures/Appropriations	\$ 192,614,560	\$ 204,110,109	\$ 281,663,563	\$ 267,083,223	\$ 302,880,559
Other Uses Of Funds					
Transfers Out	0	0	0	0	0
Total Other Uses Of Funds	\$ -	\$ -	\$ -	\$ -	\$ -
Rebudgets & Ending Fund Balance					
Assigned for Encumbrances & Rebudgets	3,463,405	4,086,504	4,091,349	2,984,991	2,984,992
Restricted for Grants, State Categoryals	3,328,560	3,389,869	3,385,023	4,164,844	4,164,843
Assigned for Research & Development	2,260,745	4,495,189	0	2,492,556	0
Assigned for Contingency	29,886,302	32,288,864	42,686,924	39,470,746	43,790,650
Assigned for Future Initiatives	0	0	55,456,630	0	53,754,069
Unreserved Fund Balance	35,991,583	53,548,162	0	50,426,512	0
Total Rebudgets & Ending Balances	\$ 74,930,595	\$ 97,808,587	\$ 105,619,927	\$ 99,539,649	\$ 104,694,553
TOTAL					
	\$ 267,545,159	\$ 301,918,696	\$ 387,283,490	\$ 366,622,873	\$ 407,575,112

GENERAL FUND FLEX/FLVS FULL TIME COMPARISON OF BUDGETS FROM TENTATIVE TO FINAL

The following pages include a comparison of the FLVS Flex/FLVS Full Time General Fund (funds 100, 101, 102, & 109), which is the main FLVS operating budget comprising a substantial portion of the school program and overhead costs. Included is a detailed comparison of tentative and final new year revenues, expenditures, and fund balances. Also included is a detail of the budget changes for each FLVS department.

FLVS General Fund (Operating) - 100, 101, 102, & 109: (Flex & Full Time Programs) Final Budget Summary FY 2021-22

Cost Ctr	Department	FY2021-2022 Tentative Budget		FY2021-2022 Final Budget		Difference
		FTE Positions	Total	FTE Positions	Total	
1000	Instruction - Flex K-12	2,031.25	178,121,625	2,031.25	176,970,556	(1,151,069)
9001	Operations	3.10	772,112	3.10	790,155	18,043
9002	President/CEO	2.15	629,240	2.15	639,893	10,653
9003	External Affairs	5.00	497,757	6.00	604,861	107,104
9004	Security	6.00	3,166,045	6.00	3,166,957	912
9005	EPMO	24.70	3,157,206	24.70	3,160,567	3,361
9006	Analysis, Account, & Assess	26.40	4,005,098	30.60	4,763,246	758,148
9008	Legal	8.00	2,848,029	8.00	2,858,927	10,898
9110	Chief Administration Officer	2.00	301,174	2.00	301,507	333
9120	Student Support	71.86	6,507,307	68.86	6,501,588	(5,719)
9123	Full Time Program	466.70	42,979,168	558.95	44,366,461	1,387,293
91XX	Literacy Program	18.00	2,026,536	18.00	2,115,021	88,485
9124	Mental Health	0.00	1,994,742	18.00	2,082,684	87,942
9124	Fed & Misc Grants (109)	0.50	55,666	0.85	79,837	24,171
9124	Best & Brightest Scholarship	0.00	-	-	-	-
9140	Staff Development	9.67	991,354	9.67	1,008,097	16,743
9250	Curriculum Development	2.25	429,744	2.25	430,006	262
9310	Procurement	10.00	2,452,384	10.00	2,458,550	6,166
9330	IT Operations	109.50	18,884,349	113.50	18,887,538	3,189
9410	Business Services	0.00	-	1.50	309,355	309,355
9420	Financial Services	19.50	3,084,567	19.50	3,191,013	106,446
9450	Budget Services	9.00	862,977	9.00	864,020	1,043
9520	Human Resources	35.08	4,638,155	35.08	4,634,746	(3,409)
9640	Marketing & Communications	14.03	4,377,614	14.03	4,381,168	3,554
9641	Customer Care	8.00	3,564,956	8.00	3,566,714	1,758
9710	Blended Learning	7.70	701,487	7.70	702,266	779
9720	Florida Services	8.40	984,000	8.40	984,986	986
	TOTAL	2,898.79	288,033,292	3,017.09	289,820,719	1,787,427

0.67%

General Fund Balance, Revenue and Expenditure Summary			
Student Course Completions:			
	Actual 2019-2020	Projected 2020-2021	Final 2021-2022
-State Funded - Flex	468,432	591,983	536,500
-Contracted VLL's/Self-Pay	32,689	38,116	38,500
Total Flex Program	501,121	630,099	575,000
-State Funded - FT	59,960	131,710	128,799
Total PT & FT Programs	561,081	761,809	703,799
		35.8%	-7.6%
(A.) Beginning Fund Balance 7/1 (including 15% reserve & unreserved)	\$ 88,725,221	\$	92,990,106
General Fund Revenues:	Projected 2020-2021	Final 2021-2022	
FEFP Revenue (Based upon completions above)	250,410,042	280,069,164	
School Recognition Program	-	-	
VLL Contracted/VIP/Self-Pay	12,728,265	11,868,500	
Miscellaneous Local Revenue	3,059,807	3,426,797	
(B.) Total Estimated GF Revenues	266,198,114	295,364,461	
(C.) Recurring Budget	261,933,229	289,820,719	
(D.) Revenue over (or under) Appropriations	4,264,885	5,543,742	
Ending Fund Balance 6/30 (A.) + (D.):	92,990,106	98,533,848	
Break out of Fund Balance:			
Estimated Rebudgets & Encumbrances		3,092,849	
Reserve for Contingency (15%)		43,790,650	
Unreserved Fund Balance		51,650,349	
Total		\$ 98,533,848	

**GENERAL FUND (OPERATING) FLEX/FULL TIME
COMPARISON OF BUDGETS BETWEEN TENTATIVE AND FINAL*
(Funds 100, 101, 102, & 109)**

Cost Ctr	Dept	Difference FY21 vs. FY22	Description of Change	Amount of Change
1000	Instruction	\$ (1,151,069)	1. Reduction to COVID Teacher Overage 2. Disaster Relief Payment (2 Instructors) - Includes Benefits 3. Change in FRS	\$ (1,352,367) \$ 2,153 \$ 199,145 \$ (1,151,069)
9003	External Affairs	\$ 107,104	1. New Position - Includes Benefits (Senior Manager, External Affairs) 2. Change in FRS	\$ 106,589 \$ 515 \$ 107,104
9006	AAA	\$ 758,148	1. Additional Four New Positions - Includes Benefits (Director, Strategic Growth; Cost Accountant, Strategic Growth; Product Manager, Strategic Growth; & Senior Financial Analyst, Strategic Growth) 2. Addition of 20% of Data Analyst Moved From Global (Fun 921, Cost Center 9610) - Includes Benefits 3. Change in FRS	\$ 736,749 \$ 17,803 \$ 3,596 \$ 758,148
9123	FLVS - Full Time	\$ 1,387,293	1. Increase in Instructors Due to Revised Completion Estimates - Includes Benefits 2. Increase in Assistant Principal (4) Due to Revised Completion Estimates - Includes Benefits 3. Increase Due to New Hires Salary Versus Tentative Budget Estimates Various Positions - Includes Benefits 4. Reduction to COVID Teacher Overage 5. Disaster Relief Payment (13 Assistant Principals & 13 Resource Instructors) - Includes Benefits 6. Change in FRS 7. Dual Enrollment - Daytona State College	\$ 5,987,773 \$ 428,374 \$ 81,860 \$ (5,196,497) \$ 27,988 \$ 20,201 \$ 37,594 \$ 1,387,293
9410	Business Services	\$ 309,355	1. Additional Positions - Includes Benefits (Chief Financial Officer & Executive Assistant Moved from 100% Franchise to 50% Franchise/50% General Fund) 2. Travel, Supplies, Dues & Fees, etc. for Business Services Team	\$ 304,340 \$ 5,015 \$ 309,355
9420	Financial Services	\$ 106,446	1. Budget Planning Tool 2. Change in FRS 3. Salary and Benefit Adjustments for Backfilled Positions	\$ 114,000 \$ 2,036 \$ (9,590) \$ 106,446

* The change details are shown for those departments with a change in budget of \$100,000 or more.

Instruction FLVS Flex
 Recommended Budget
 Fiscal Year 21-22
 Cost Centers: 1000, 1002

Description	Object	FY18-19 Actual Results		FY19-20 Actual Results		FY20-21 Adopted Budget		FY20-21 Projected Results		FY21-22 Final Budget	
Instruction											
Instructor, 6-12	4120	1,261.00	63,596,682	1,353.00	70,544,941	1,438.00	70,414,079	1,541.00	80,663,084	1,542.00	89,042,790
Instructor, Lead 6-12	4120	150.00	7,010,000	153.00	7,946,277	169.00	9,556,443	181.00	9,657,001	181.00	10,649,135
Instructor, PT	4120	51.00	699,407					1.00	3,371		
Instructor, K-5	4120	130.00	6,393,727	128.00	6,555,002	293.00	15,063,716	293.00	13,877,346	231.00	13,202,112
Instructor, Lead K-5	4120	7.00	622,552	14.00	688,758	34.00	1,801,334	34.00	1,345,902	27.00	1,545,777
Instructor, Quality Assurance K-5	4120	0.25	16,182	0.25	15,910	0.25	15,714	0.25	18,679	0.25	16,342
Instructors - COVID Overage	4310										2,702,133
Total Teachers		1,599.25	78,338,550	1,648.25	85,750,888	1,934.25	96,851,286	2,050.25	105,565,383	1,981.25	117,158,289
Instructor Salary Increase (State Mandate/Other)	4120						12,190,792				2,735,149
AP Bonus	4750		129,100		138,250		150,000		160,000		225,000
ASL Bonus	4750								12,500		
CTE Bonus	4750		1,900				2,500		2,500		18,191
CIW Bonus	4750						10,000		10,000		10,000
Disaster Relief Bonus	4750										2,000
Advanced Degree	4194		911,340		1,045,881		1,162,000		1,163,585		1,395,500
Critical Need Supplements	4190						25,000		25,000		25,000
Club Supplements	4190		4,539				43,139		34,923		52,173
Supplements	4190								42,673		
Total Salaries		1,599.25	79,385,429	1,648.25	86,935,019	1,934.25	110,447,217	2,050.25	107,016,564	1,981.25	121,621,302
Medical	4231		13,884,218		15,699,248		20,860,886		18,738,789		18,708,564
FICA	4220		5,892,070		6,430,281		8,449,212		16,262,519		9,136,043
FRS	4221		6,568,872		7,374,285		11,027,222		10,683,156		12,541,726
Total Benefits			26,345,160		29,503,814		40,337,320		45,684,464		40,386,333
Workers Compensation	4240		24		22						16
Unemployment Compensation	4250		1,391		2,919				4,583		
Misc Payroll Taxes					112						
Professional & Technical Services	4310						850		850		
Travel In-State	4332		141,157		69,767		112,732		211		97,964
Travel Out-State	4333		1,034		198		3,723				3,723
Technology Related Textbooks	4529		203,726		128,930		218,295		161,372		197,106
Rentals	4360		23,065								
Technology Related Rentals	4369		8,882,993		8,400,110		10,280,469		8,591,225		5,631,159
Postage	4371		138				950		919		950
Communication Stipends	4379		2,451,931		2,599,096		3,133,080		3,002,397		3,209,220
Other Purchased Services	4390		678				1,200		1,200		1,200
Supplies	4510		7,210		8,155		15,540		5,009		15,401
Technology Related Supplies	4519								139		139
Technology Related Periodicals	4539										820
Non-Capitalized Computer Hardware	4644						12,000		9,000		9,000
Dues And Fees	4730		8,573		45		1,908		1,908		1,908
Misc Expense											
Total Operating Expenses			11,721,920		11,209,354		13,780,747		11,778,813		9,168,590
Travel In-State	4332		9,368		23,907		59,262				67,144
Travel Out-State	4333		1,659		1,413		1,000				1,000
Supplies	4510		866		42		500				500
Rentals	4360						8,000		8,000		
Technology Related Rentals	4369										8,000
Dues and Fees	4730		499		598		17,500		3,910		17,425
Total Staff Development			12,392		25,960		86,262		11,910		94,069
Total Instruction		1,599.25	\$ 117,464,901	1,648.25	\$ 127,674,147	1,934.25	\$ 164,651,546	2,050.25	164,491,752	1,981.25	171,270,294
School Administration											
Director, Elementary Program Dev	4112	1.00	116,253								
Principal, K-5	4114	1.00	93,662	1.00	94,600						
Instructional Leader, 6-12	4114	30.00	2,377,390	32.00	2,601,769	35.00	2,788,354	37.00	2,321,444	37.00	3,149,392
Instructional Manager, 6-12	4113					1.00	73,500	1.00	59,951	1.00	70,720
Instructional Leader, K-5	4114	6.00	577,227	5.00	425,877	13.00	1,050,409	13.00	1,050,409	10.00	841,977
Specialist, Translation	4165	1.00	58,476	1.00	58,476	1.00	58,476	1.00	58,996	1.00	60,815
Coordinator, Driver's Ed	4165					1.00	62,000	1.00	86,129	1.00	64,480
Senior Support Rep, Bus Operations	4161	0.25	12,315	0.25	12,309				19		
Assistant, Administrative 6-12	4162	1.00	35,499	1.00	33,196						
Assistant, Senior Administrative 6-12	4162	1.00	37,065	1.00	37,065	1.00	37,065	1.00	2,171		
Assistant, Administrative K-5	4162	1.00	28,222	1.00	24,081						
Assistant, Executive K-5	4162	1.00	31,814								
Advanced Degree	4194		25,527		26,149		35,500		35,420		44,500
Support Raise							970,911				
Total Salaries		43.25	3,393,450	42.25	3,313,522	52.00	5,076,215	54.00	3,614,539	50.00	4,231,884
Medical	4231		444,559		479,792		560,820		582,157		474,561
FICA	4220		248,564		244,642		388,303		276,512		332,682
FRS	4221		288,624		280,764		507,601		361,454		459,627
Total Benefits			981,747		1,005,198		1,456,724		1,220,123		1,266,870
Unemployment Compensation	4240								(37)		2,000
Professional & Technical Svcs	4310						2,000		2,000		
Travel In-State	4332		7,879		2,214		31,500				31,500
Travel Out-State	4333		1,256								
Technology Related Rentals	4369				184		600		2,000		2,100
Postage	4371		1,631		744		1,600		26		1,600
Communication Stipends	4379		78,041		81,139		102,900		86,637		100,800
Supplies	4510		659		1,848		5,900		5,900		5,900
Non-Capitalized FFE	4642						1,100				1,100
Non-Capitalized Computer Hardware	4644		340		90		1,100		3,000		4,100
Non-Capitalized Software	4692		195				199				199

Instruction FLVS Flex

Recommended Budget

Fiscal Year 21-22

Cost Centers: 1000, 1002

Description	Object	FY18-19 Actual Results	FY19-20 Actual Results	FY20-21 Adopted Budget	FY20-21 Projected Results	FY21-22 Final Budget
Dues And Fees	4730	166	2,595	7,500	13,000	8,500
Total Operating Expenses		90,167	88,814	154,399	106,663	157,799
Travel In-State	4332	4,419	1,009	22,306		21,783
Travel Out-State	4333	7,302	2,027	12,000		12,000
Supplies	4510	53				
Dues And Fees	4730	7,735	2,552	6,830		9,925
Total Staff Development		19,509	5,588	41,136	0	43,708
Total School Administration		43.25 \$ 4,484,873	42.25 \$ 4,413,122	52.00 \$ 6,728,474	54.00 4,941,325	50.00 5,700,261
Transfers Out		\$ -	\$ -	\$ -	\$ -	\$ -
School Total		1,642.50 \$ 121,949,774	1,690.50 \$ 132,087,269	1,986.25 \$ 171,380,020	2,104.25 \$ 169,433,077	2,031.25 \$ 176,970,555

Instruction FLVS Full Time

Recommended Budget

Fiscal Year 21-22

Cost Center: Various - Fund 109

Description	FY18-19 Actual Results		FY19-20 Actual Results		FY20-21 Adopted Budget		FY20-21 Projected Results		FY21-22 Final Budget	
Instruction										
Instructor, K-5	45.00	1,832,233	42.00	1,706,636	193.00	8,100,596	158.00	7,583,055	156.00	7,475,364
Instructor, Lead, K-5	4.00	199,307	4.00	211,753	20.00	1,063,740	14.00	505,459	13.00	741,000
Instructor, 6-12	137.00	6,030,179	144.00	6,397,941	302.00	13,866,632	271.00	10,919,960	253.00	12,213,811
Instructor, Gifted	3.00	120,744	3.00	138,818	7.00	330,763	4.00	330,763	7.00	335,168
Instructor, ESE					5.00	258,259	4.00	167,311	3.00	171,000
Instructor, Resource ESE									1.00	57,000
Instructor, Intervention	4.00	221,827	4.00	230,080	4.00	236,467	8.00	180,089	7.00	421,912
Instructor, Resource	7.00	324,781	8.00	331,927	24.00	1,107,339	19.00	1,107,339	17.00	828,614
Instructors - COVID Overage										
Total Teachers	200.00	8,729,071	205.00	9,017,155	555.00	24,963,796	478.00	20,793,976	457.00	22,243,869
Instructor Salary Increase (State Mandate/Other)						2,518,831				683,787
AICE Bonus										50,050
AP Bonus		9,150		10,250		12,500		15,000		35,000
CAPE Bonus		100						1,000		
CTE Bonus				100		1,000		6,000		1,000
Computer Science Bonus						6,000		0		6,000
Disaster Relief Bonus										13,000
Advanced Degree		88,937		94,988		106,247		214,077		258,858
School Recognition Bonus				140,788						
Supplements		106,982		23,238		80,089		90,148		89,548
Total Salaries	200.00	8,934,240	205.00	9,286,519	555.00	27,688,463	478.00	21,120,201	457.00	23,381,112
Medical		1,863,427		2,055,286		5,985,638		2,327,856		4,315,915
FICA		660,800		676,265		2,118,142		3,206,434		1,783,413
FRS		746,003		774,595		2,766,871		2,109,820		2,444,458
Total Benefits		3,270,230		3,506,146		10,870,652		7,644,110		8,543,786
Unemployment Compensation				116						
Professional & Technical Services		109,623		225,105		264,500		264,500		6,500
Travel In-State		15,022		155		9,567		9,567		9,567
Travel Out-State		570		962		3,500		3,500		3,500
Rentals		(7,402)								
Technology Related Rentals		856,828		1,018,416		2,490,021		2,229,754		748,701
Repairs & Maintenance						250		250		
Postage		6,171		6,916		17,628		17,628		13,301
Communication Stipends		272,791		273,465		734,130		734,130		616,928
Other Purchased Services		113,206		128,550		261,714		261,714		510,588
Supplies		23,677		25,988		30,429		30,429		5,389
Technology Related Textbooks		74,719		61,356		224,961		224,961		228,268
Periodicals										250
Capitalized Computer Hardware		67,214								
Non-Capitalized Software				50		50		50		50
Non-Capitalized Computer Hdw		581								
Dues And Fees		3,775		1,300		23,250		23,250		15,795
Total Operating Expenses		1,536,775		1,742,379		4,060,000		3,799,733		2,158,837
Contract Labor						2,000		2,000		2,000
Travel In-State		21,222		33,822		37,994		37,994		20,171
Travel Out-State				2,092		4,506		4,506		4,506
Postage										536
Supplies		179		327		7,500		7,500		12,930
Rentals				14,496		16,191		16,191		
Technology Related Rentals										22,846
Dues And Fees						3,970		3,970		3,970
Total Staff Development		21,401		50,737		72,161		72,161		66,959
Total Instruction	200.00	\$ 13,762,646	205.00	\$ 14,585,781	555.00	\$ 42,691,276	478.00	\$ 32,636,205	457.00	\$ 34,150,694
Instructional Support										
Guidance Clerk										
Guidance Counselor	11.00	675,754	11.00	674,881	13.00	788,189	13.00	788,189	13.00	807,708
School Psychologist	2.00	128,150	2.00	132,594	2.00	132,398	2.00	132,398	2.00	137,693
Administrator, Mental Health and Student Services			1.00	26,565	1.00	80,000	1.00	80,000	1.00	85,700
Mental Health Counselor			1.00	9,298	2.00	118,370	2.00	118,370	2.00	120,000
Quality Assurance Instructor	1.00	73,088	1.00	81,986	1.00	81,986	1.00	81,986	1.00	85,265
Instructional Support, PT	14.00	118,747	14.00	132,718						
Registrar	3.00	148,083	3.00	147,575	4.00	201,920	4.00	201,920	4.00	182,455
Specialist, Assessment & Accountability	2.10	108,534	3.00	162,420	4.00	209,582	4.90	209,582	4.00	207,976
Specialist, Training	2.00	79,530	2.00	114,498	2.00	112,398	2.00	112,398	2.00	114,382
Specialist, Response to Intervention	1.00	59,388	1.00	57,917	1.00	56,000	1.00	56,000	1.00	58,240
Support Specialist, District ESE	1.00	50,749	1.00	50,489	1.00	50,489	1.00	50,489	1.00	52,509
Coordinator, 504	2.00	102,434	2.00	109,712	4.00	227,368	4.00	227,368	3.00	169,764
District Literacy Coach	0.50	20,506	0.50	27,892	0.50	27,892	0.50	27,892		
Coordinator, ELL					1.00	56,327	1.00	56,327	1.35	74,305
Coordinator, ESE					4.00	222,660	3.00	222,660	5.00	271,500
Coordinator, ESE - SLI							1.00			
Coordinator, Gifted	2.00	47,872	2.00	101,900	5.00	266,037	5.00	266,037	5.00	268,120
Support Specialist, Customer Care					1.00	50,000	1.00	50,000	1.00	52,000
Senior Technician, Budget and Compliance									0.50	21,750
Senior Technician, Customer Care	1.00	41,619	1.00	45,000						
Technician, Enrollment & Assessment	14.90	522,979	14.00	512,356	16.00	597,968	15.10	597,968	15.90	595,494
Technician, Entitlement Grant			0.89	15,444	1.00	35,799	1.00	35,799		
Coordinator, Entitlement Grant									0.35	17,557
Supplement				44,250						
Overtime		156		378		22,149		22,149		4,450
Advanced Degree		27,135		32,889		41,500		41,500		61,900
Total Salaries	57.50	2,204,724	60.39	2,480,762	63.50	3,379,032	63.50	3,379,032	63.10	3,388,768

Instruction FLYS Full Time

Recommended Budget

Fiscal Year 21-22

Cost Center: Various - Fund 109

Description	FY18-19 Actual Results		FY19-20 Actual Results		FY20-21 Adopted Budget		FY20-21 Projected Results		FY21-22 Final Budget	
Medical		249,849		361,821		684,840		684,840		595,910
FICA		118,947		169,521		258,496		258,496		261,313
FRS		133,720		197,649		337,878		337,878		366,619
Total Benefits		502,516		728,991		1,281,214		1,281,214		1,223,842
Professional & Technical Services										989,800
Travel In-State		12,527		2,610		6,593		6,593		6,103
Rentals				73						
Technology - Related Rentals				1,014						
Supplies		586		805		2,418		2,418		3,418
Postage		160		1,350		2,290		2,290		2,977
Communication Stipends		21,060		21,516		27,540		27,540		27,540
Non-Capitalized Computer Hardware				307		307		307		307
Other Purchased Services						276,547		276,547		
Rentals										
Dues & Fees		1,917		349		2,000		2,000		2,000
Total Operating Expenses		36,250		28,024		317,695		317,695		1,032,145
Supplies		468								
Travel In-State		8,452		829						
Travel Out of State				556						
Dues & Fees		2,449		549						
Total Staff Development		11,369		1,934		0		0		0
Total Instructional Support	57.50	\$ 2,754,859	60.39	\$ 3,239,711	63.50	\$ 4,977,941	63.50	\$ 4,977,941	63.10	\$ 5,644,755
School Administration										
Exec Dir, Analysis, Assessmt & Accountability	0.30	41,773								
Sr Dir, Analysis, Assessment & Accountability			0.30	41,909	0.30	41,454	0.30	41,454	0.30	43,112
Director, Instruction	1.00	111,979	1.00	104,828	1.00	104,828	2.00	104,828	2.00	214,920
Director, District ESE	1.00	94,335	1.00	95,100	1.00	94,335	1.00	94,335	1.00	98,108
Principal	3.00	290,044	3.00	283,867	3.00	283,000	3.00	283,000	3.00	287,042
Assistant Principal	9.00	778,308	9.00	729,405	22.00	1,801,472	19.00	1,801,472	18.00	1,467,249
Administrator, Full Time School Operations	1.00	90,026	1.00	105,906	1.00	87,585	1.00	87,585	1.00	91,088
Sr Manager, Evaluation & Measurement	0.80	77,531	0.70	67,912	0.70	66,964	0.70	66,964	0.70	69,643
Sr Manager, District Assessment	0.10	8,884	0.10	8,884	0.10	8,884	0.10	8,884	0.10	9,239
Administrator, ESE and Student Services	0.70	54,316	0.70	54,316	1.00	77,593	1.00	77,593	2.00	154,697
Sr Manager, ESE										
Manager, Assessment	1.00	68,153	1.00	71,428	1.00	68,153	1.00	68,153	1.00	68,000
Manager, Enrollment & Assessment	1.00	65,550	1.00	63,550	1.00	63,550	1.00	63,550	1.00	62,000
Manager, ESE	3.00	185,452	3.00	188,633	6.00	369,500	6.00	369,500	6.00	376,520
Manager, Gifted										1.00
Administrator, Entitlement Grant										0.50
Coordinator, Accelerated Programs										1.00
Specialist, FT Marketing & Communications	1.00	64,744	0.10	6,494	0.10	5,708	0.10	5,708	0.10	5,937
Specialist, District Assessment	0.75	97,735								
Developer, Software	1.00	80,250		1,533						
Assistant, Administrative	3.00	95,197		17,862						
Assistant, Senior Administrative			1.00	50,354	1.00	32,964	1.00	32,964	1.00	34,283
Supplement										
Support Raise						348,504		348,504		
Advanced Degree		23,169		21,608		12,250		12,250		14,250
Disaster Relief Bonus										13,000
Overtime		542		98						
Total Salaries	27.65	2,227,988	22.90	1,913,687	39.20	3,466,744	37.20	3,466,744	39.70	3,173,636
Medical		425,285		314,347		422,769		401,199		374,924
FICA		199,255		151,428		265,187		265,187		246,143
FRS		229,175		178,165		353,114		353,114		349,796
Total Benefits		853,715		643,940		1,041,070		1,019,500		970,863
Professional & Technical Services		9,791		4,100		19,870		19,870		19,870
Legal										
Travel In-State		12,881		4,170		12,421		12,421		13,172
Travel Out-State		1,325		201		2,044		2,044		1,974
Communication Stipends		25,482		25,014		42,000		42,000		44,100
Rentals		31,605		28,704		54,675		54,675		65,000
Technology Related Rentals		1,525		69,888		3,200		3,200		3,200
Postage		373		2,172		1,248		1,248		1,548
Other Purchased Services		204,138		267,570						276,547
Supplies		1,696		2,108		5,558		5,558		7,155
Technology Related Supplies				33						
Capitalized Computer Hardware						25,880		15,880		25,880
Non-Capitalized Computer Hardware				17						
Dues And Fees		1,591		371		8,285		8,285		11,284
Total Operating Expenses		290,407		404,348		175,181		165,181		469,730
Travel In-State		10,138		8,142		13,105		13,105		20,599
Travel Out-State				2,421		6,834		6,834		6,340
Supplies										669
Dues And Fees				2,101		9,073		9,073		9,012
Total Staff Development		10,138		12,664		29,012		29,012		36,620
Total School Administration	27.65	\$ 3,382,248	22.90	\$ 2,974,639	39.20	\$ 4,712,008	37.20	\$ 4,680,438	39.70	\$ 4,650,849
Transfer to General Fund		\$ -		\$ -		\$ -		\$ -		\$ -
School Total	285.15	\$ 19,899,753	288.29	\$ 20,800,131	657.70	\$ 52,381,224	678.70	\$ 42,294,583	659.80	\$ 44,446,298

FLVS Health Insurance Trust
Recommended Trust Fund Budget
Fiscal Year 21-22
Cost Center: 9999, Fund 711

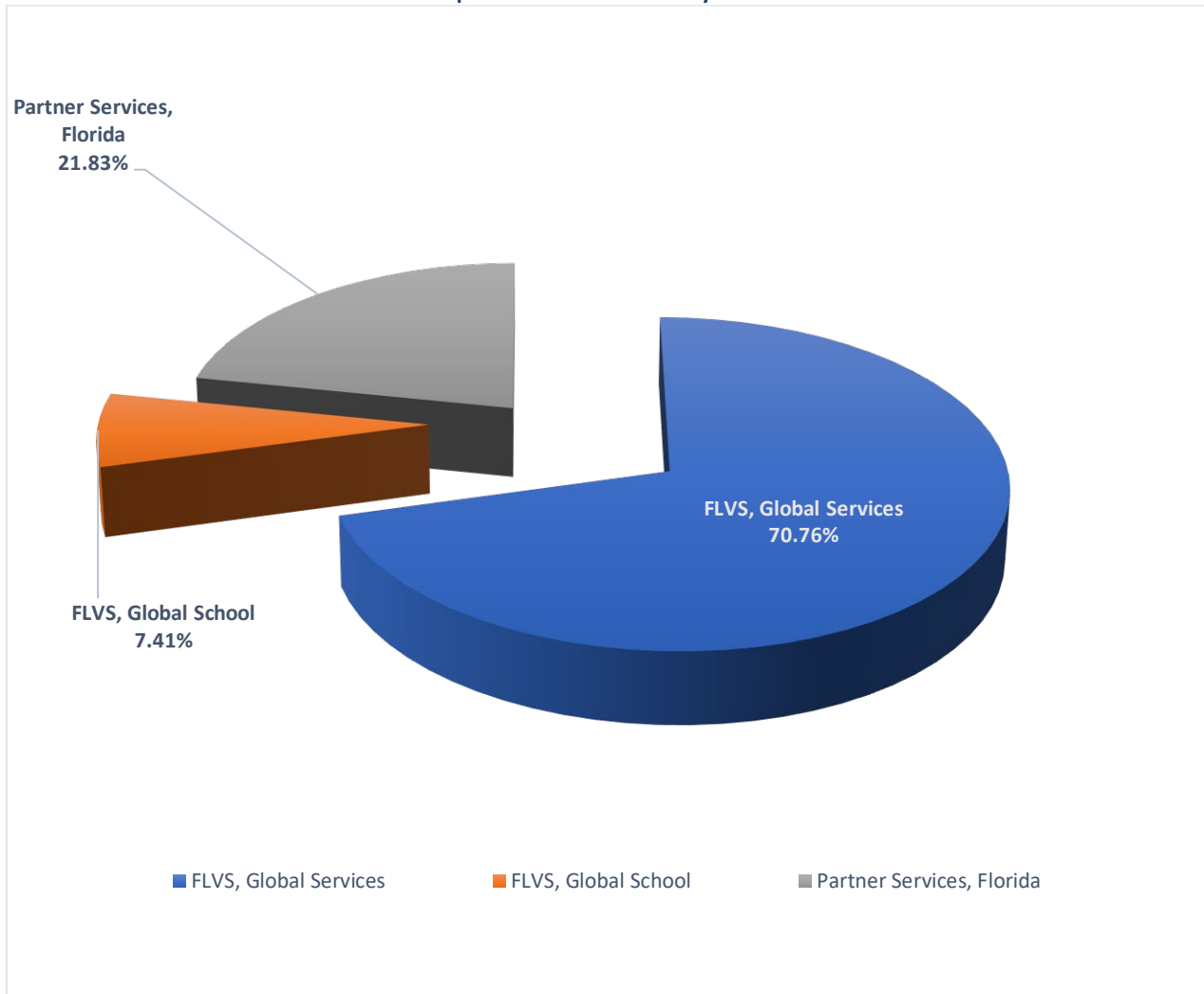
Description	Object	FY18-19 Actual Results	FY19-20 Actual Results	FY20-21 Adopted Budget	FY20-21 Projected Results	FY21-22 Recommended Budget
REVENUES						
Premium Revenue		25,332,980	28,213,143	42,391,758	32,366,664	37,849,177
Stop Loss Reimbursement		318,668	448,222	1,000,000	1,000,000	932,175
Pharmacy Rebate		0	0	800,000	800,000	369,246
Interest Revenue		256,434	253,162	60,000	26,207	50,000
Total Revenues		25,908,082	28,914,527	44,251,758	34,192,871	39,200,598
RESERVES & BALANCES						
Incurred But Not Reported Claim Reserve		1,500,827	1,762,399	2,091,027	2,091,027	1,847,567
Claim Stabilization Reserve		2,284,866	2,533,298	2,821,314	2,821,314	3,236,666
Ending Balances		7,185,135	8,660,822	8,913,392	8,913,392	15,337,280
Total Reserves & Balances		10,970,828	12,956,519	13,825,733	13,825,733	20,421,513
Total Revenues & Balances		\$ 36,878,910	\$ 41,871,046	\$ 58,077,491	\$ 48,018,604	\$ 59,622,111
POSITIONS						
Total Positions						
APPROPRIATIONS						
Total Salaries						
Total Benefits						
Personnel Costs						
Recurring Expenses						
Claims Expense	4770	23,639,915	26,754,308	40,554,325	24,782,319	35,320,955
Insurance Stop Loss	4771	0	0	1,960,583	1,521,434	2,080,074
Insurance Admin Fees	4772	272,523	1,274,414	1,714,967	1,271,456	1,701,579
PPACA Fees	4773	9,953	16,591	21,882	21,882	97,990
Encashment	4231					1,500,000
Sick Donation Non-Family	4231					256,500
Total Operating Expenses		23,922,391	28,045,313	44,251,757	27,597,091	40,957,098
Total Appropriations		23,922,391	28,045,313	44,251,757	27,597,091	40,957,098
Incurred But Not Reported Claim Reserve		1,762,399	2,091,027	3,023,399	1,847,567	2,633,241
Claim Stabilization Reserve		2,533,298	2,821,314	4,239,176	3,236,666	3,784,918
Ending Balances		8,660,822	8,913,392	6,563,159	15,337,280	12,246,854
Total Appropriations & Ending Balances		\$ 36,878,910	\$ 41,871,046	\$ 58,077,491	\$ 48,018,604	\$ 59,622,111

TOTAL ENTERPRISE REVENUE SOURCES

The charts below show the sources of FLVS's enterprise revenues.

Revenue Source	FY18-19	FY19-20	FY20-21 proj.	FY21-22
Partner Services, Global	\$ 9,742,687	\$ 14,072,558	\$ 49,175,422	\$ 38,202,164
FLVS, Global School	\$ 4,458,525	\$ 3,770,064	\$ 4,971,075	\$ 4,000,000
Partner Services, Florida	\$ 13,103,361	\$ 12,641,457	\$ 29,694,253	\$ 11,782,902
Total Enterprise Revenue	\$ 27,304,573	\$ 30,484,079	\$ 83,840,750	\$ 53,985,066

Enterprise Revenues by Source



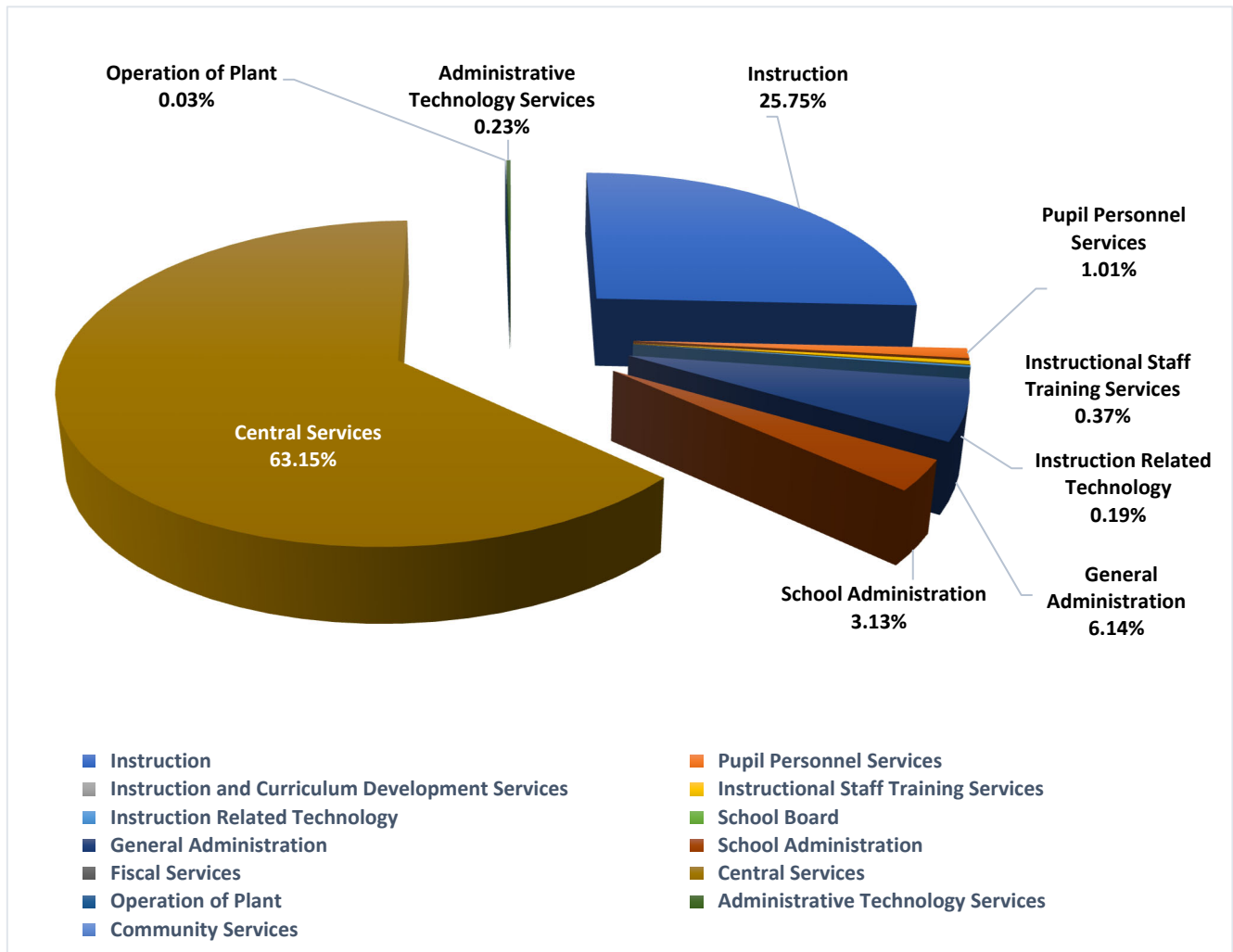
ENTERPRISE FUND EXPENDITURES

The charts below show the FLVS enterprise fund expenditures by function. Function classifications indicate the overall purpose or objective of an expenditure. Functions are group-related activities aimed at accomplishing a major service or regulatory responsibility.

Expenditure by Function	FY18-19	FY19-20	FY20-21 proj.	FY21-22
Instruction	\$ 6,894,968	\$ 6,994,325	\$ 9,777,420	\$ 8,016,833
Pupil Personnel Services	\$ 359,566	\$ 270,343	\$ 294,710	\$ 315,277
Instr & Curriculum Development Serv	\$ -	\$ -	\$ -	\$ -
Instructional Staff Training Services	\$ 61,729	\$ 63,786	\$ 84,836	\$ 114,379
Instruction Related Technology	\$ -	\$ 267,904	\$ -	\$ 58,574
School Board	\$ -	\$ -	\$ -	\$ -
General Administration	\$ 1,765,897	\$ 1,311,999	\$ 1,643,064	\$ 1,910,251
School Administration	\$ 816,536	\$ 868,430	\$ 895,153	\$ 973,123
Fiscal Services	\$ 10,467	\$ 60,251	\$ 567	\$ -
Central Services	\$ 6,089,316	\$ 6,319,009	\$ 17,537,076	\$ 19,653,484
Operation of Plant	\$ -	\$ -	\$ 10,000	\$ 10,000
Administrative Technology Services	\$ 44,016	\$ 37,089	\$ 23,598	\$ 72,283
Community Services	\$ -	\$ -	\$ -	\$ -
Total Operating Expenditures	\$ 16,042,495	\$ 16,193,136	\$ 30,266,424	\$ 31,124,204

*Expenditures do not include Transfers-Out

Enterprise Expenditures by Function



Partner Services, Global & Global School

Recommended Budget

Fiscal Year 21-22

Funds 921 & 922

Description	Object	FY18-19 Actual Results	FY19-20 Actual Results	FY20-21 Adopted Budget	FY20-21 Projected Results	FY21-22 Recommended Budget
Beginning Balance		1,170,572	3,514,604	9,935,924	9,865,203	43,557,190
Committed Carryover Budget		44,355	318,141	0	0	0
Total Beginning Fund Balances		1,214,927	3,832,745	9,935,924	9,865,203	43,557,190
REVENUES						
Partner Services, Global		9,703,373	13,977,689	31,350,000	49,170,422	38,202,164
FLVS, Global School		4,458,525	3,770,064	3,150,000	4,971,075	4,000,000
Professional Learning Course		15,660				
Interest		23,654	94,869		5,000	
Total Revenues		14,201,212	17,842,622	34,500,000	54,146,497	42,202,164
Total Revenues & Balances		\$ 15,416,139	\$ 21,675,365	\$ 44,435,924	\$ 64,011,700	\$ 85,759,354
APPROPRIATIONS						
Positions Partner Services, Global						
Exec Director, Global Services	4112	1.00				
Senior Director of Partner Services, Global	4112		1.00	1.00	1.00	1.00
Senior Director, Marketing & Communications	4112					0.68
Director, Global Support	4112	1.00	1.00	1.00	1.00	1.00
Director, Communications	4112				1.00	0.88
Director, Operations	4112		1.00	1.00	1.00	1.00
Director, Marketing	4112				1.00	1.00
Director, Marketing Creative	4112				1.00	0.76
Director, Sales	4112			0.95	0.95	0.95
Senior Manager, Digital Strategy	4112				1.00	0.64
Senior Manager, Marketing	4112					0.04
Senior Manager, Sales	4113	1.00				
Senior Manager, Sales Operations	4113	1.00	1.00	1.00	1.00	1.00
Account Manager, FLVS Global	4113	8.55	9.50	13.30	13.30	
Account Manager, Sales	4113					12.35
Manager, Art	4113				1.00	0.59
Manager, Business Operations	4113			1.00	1.00	1.00
Manager, Client Technical Support	4113	1.00	1.00	1.00		1.00
Manager, Communications	4113					0.05
Manager, Communications National Growth	4113				1.00	0.75
Manager, Customer Success	4113					2.85
Manager, eSolutions	4113			1.00	1.00	
Manager, Global Customer Care	4113			1.00	1.00	1.00
Manager, Global Proposal	4113					1.00
Manager, Implementation	4113					8.00
Manager, Marketing	4113					1.00
Manager, National Implementation	4113					1.00
Manager, Product	4113	1.00	1.00	1.00	1.00	1.00
Manager, Project	4113					0.80
Manager, Sales	4113	2.00	2.00	2.00	2.00	2.00
Manager, Sales Operations	4113	1.00	1.00	1.00	1.00	1.00
Senior Support Rep, Business Operations	4161	0.25	0.25	0.50	0.50	0.50
Support Rep, Business Operations	4161	2.00	2.00	3.00	2.00	2.00
Support Rep, Global	4161	1.00				
Assistant, Executive	4162		1.00	1.00	1.00	1.00
Coordinator, Global Sales Event Logistics	4165					1.00
Senior Specialist, Client Support	4165					1.00
Senior Specialist, Digital Media	4165					0.56
Specialist, Business Development	4165	3.00	1.00	1.00	1.00	1.00
Specialist, Client Support	4165	2.00	2.00	3.00		2.00
Specialist, Communications	4165					0.03
Specialist, Digital Content	4165					0.58
Specialist, Email Marketing & CRM	4165					0.47
Specialist, eSolutions Team Lead	4165		1.00	1.00		
Specialist, eSolutions	4165	5.00	4.00	5.00	6.00	
Specialist, Global Marketing	4165		1.00	1.00		
Specialist, Global Product	4165		1.00	1.00	1.00	1.00
Specialist, HR Marketing	4165					0.05
Specialist, Marketing	4165					0.29
Specialist, Instructional Design	4165	1.00				
Support Specialist, Sales Operations	4165	1.00	1.00	1.00	1.00	1.00
Support Specialist, Social Media	4165				1.00	0.60
Coordinator, Business Operations Team Lead	4165		1.00			
Coordinator, Business Operations	4165	1.00				
Coordinator, Global Proposal	4165	1.00	1.00	2.00	2.00	1.00

Partner Services, Global & Global School

Recommended Budget

Fiscal Year 21-22

Funds 921 & 922

Description	Object	FY18-19 Actual Results	FY19-20 Actual Results	FY20-21 Adopted Budget	FY20-21 Projected Results	FY21-22 Recommended Budget
Designer, Graphic	4165					1.10
Designer, User Experience/User Interface (UX/UI)	4165					0.65
Producer, Web Services	4165					0.47
Architect, Software Global	4166	0.90	1.00	1.00	1.00	1.00
Analyst, Data	4167		1.00	1.00	1.00	0.80
Analyst, Digital Platform	4167				1.00	0.58
Analyst, Market Research	4167					0.50
Analyst, Global Salesforce Administrator	4167				1.00	1.00
Developer, Software Content Delivery	4168		0.50	0.50	0.50	0.50
Developer, Web	4168	2.85				
Total Partner Services, Global Positions		38.55	37.25	48.25	51.25	65.02
<u>Positions FLVS Global School</u>						
Director, Instruction	4112	0.05	0.05	0.05	0.05	0.05
Director, Global Sales	4112			0.05		0.05
Manager, Client Operations	4113	1.00	1.00	1.00	1.00	1.00
Manager, Customer Success	4113					0.15
Manager, Partnership	4113					
Account Manager, FLVS Global	4113	0.45	0.50	0.70	0.70	
Manager, Instructional	4113	1.00				
Account Manager, Sales	4113					0.65
Representative, Client Support	4161	3.00	3.00	3.00	3.00	3.00
Representative, Customer Care	4161					1.00
Instructional Leader, Global School	4114	1.00	1.00	1.00	1.00	1.00
Instructor	4120	27.00	23.00	22.00	22.00	24.00
Instructor - PT	4129	3.00	3.00	3.00	3.00	3.00
Instructor - Lead	4120			2.00		2.00
Instructor, Quality Assurance	4130	0.50	0.50	0.25	0.25	0.25
Total FLVS Global School Positions		37.00	32.05	33.05	31.00	36.15
Total Positions		75.55	69.30	81.30	82.25	101.17
Regular Salaries		4,476,480	3,942,733	5,361,745	5,000,994	6,875,396
Supplement	4190	35,197	76,505	57,000	165,969	404,900
Instructor Salary Increase	4190			54,223		
Overtime	4192	2,501	465	10,000	4,067	10,000
Advanced Degree	4194	65,205	52,574	50,000	50,401	74,550
Disaster Relief Payment	4750					21,000
Student Intern	4753		3,793	4,675	3,517	
Employee Sales Commission	4754	328,494	485,109	1,171,500	2,564,221	1,979,972
Provision for Salary Improvements				106,655		
Total Salaries		4,907,877	4,561,179	6,815,798	7,789,169	9,365,818
Medical	4231	731,877	672,931	855,250	917,062	927,102
FICA	4220	349,795	329,182	521,396	736,043	714,722
FRS	4210	409,916	374,028	587,848	522,143	839,110
Total Benefits		1,491,589	1,376,143	1,964,494	2,175,248	2,480,934
Personnel Costs		6,399,465	5,937,321	8,780,292	9,964,416	11,846,752
Operating Expenses						
Workers Comp	4240	408	405		315	
Unemployment Comp	4250	913	1,747		1,633	
Professional & Technical Services	4310	261,770	291,108	4,356,633	2,954,618	4,230,614
Outsourced Hosting Fees	4317	30,175	19,109	50,000	20,830	85,000
Insurance	4320					10,000
Travel In-State	4332	28,490	32,629	67,200	2,630	96,900
Travel Out-State	4333	224,244	138,825	276,000	1,094	407,500
Computer Hardware Maintenance	4351			366		366
Rentals	4360	102,603	28,871	80,000	122,894	267,000
Technology Related Rentals	4369	1,900,334	2,819,120	4,090,402	4,344,878	4,864,919
Postage	4371	7,052	5,794	20,375	1,624	24,275
Communication Stipend	4379	50,326	36,047	44,508	35,716	47,748
Other Purchased Services	4390	124,389	81,814	578,025	585,479	626,425
Supplies	4510	14,031	7,637	19,850	1,695	21,650
Technology Related Supplies	4519				19	
Technology Related Textbooks	4529	189,908	188,783	1,541,450	1,752,730	949,250
Periodicals	4530				215	
Technology Related Periodicals	4539					180
Non-Cap Furniture Fixtures & Equipment	4642	40				
Capitalized Computer Hardware	4643			9,820	1,704	9,820
Non-Capitalized Computer Hdw	4644	261	378	10,000	978	10,000
Non-Capitalized Software	4692			1,500		1,500
Dues And Fees	4730	113,405	115,748	205,794	93,367	189,359
Indirect Cost Charge	4793	557,362	509,478	564,954	564,954	586,438

Partner Services, Global & Global School

Recommended Budget

Fiscal Year 21-22

Funds 921 & 922

Description	Object	FY18-19 Actual Results	FY19-20 Actual Results	FY20-21 Adopted Budget	FY20-21 Projected Results	FY21-22 Recommended Budget
Bad Debt Expense	4820	10,467	60,251		567	
Professional Staff Development						
Travel In-State	4332	5,622	17,776	43,700		35,100
Travel Out-State	4333	9,849	5,597	1,000		11,000
Postage	4371	75	174			
Supplies	4510	691	501			
Other Purchased Services	4390		96			
Dues And Fees	4730	1,514	11,029	11,275	2,155	8,400
Operating Costs		3,633,929	4,372,841	11,972,852	10,490,095	12,483,444
Total Appropriations		10,033,394	10,310,162	20,753,144	20,454,511	24,330,196
Global Net Income		4,144,164	7,437,591	13,746,856	33,691,986	17,871,968
Transfer to Course Development Fund		1,550,000	1,500,000	0	0	9,000,000
Rebudget		0	0	0	0	0
Assigned for Research & Development		3,832,745	9,865,203	23,682,780	43,557,190	52,429,158
Total Ending Fund Balances		3,832,745	9,865,203	23,682,780	43,557,190	52,429,158

Partner Services, Florida

Recommended Budget

Fiscal Year 21-22

Fund 930

Description	Object	FY18-19 Actual Results	FY19-20 Actual Results	FY20-21 Adopted Budget	FY20-21 Projected Results	FY21-22 Recommended Budget
Beginning Balances		6,094,421	8,311,739	7,539,694	7,570,222	20,317,940
Committed Carryover Budget		23,058	0	0	0	1,134,622
Total Beginning Fund Balance		6,117,479	8,311,739	7,539,694	7,570,222	21,452,562
REVENUES						
Franchise Enrollment		217,239	217,807	228,101	500,000	228,101
Franchise Rate		60	58	51	51	51
FL Services Licensing (Pilot Program)					3,879,253	
Operating Revenue		13,103,361	12,641,457	11,728,953	25,710,000	11,728,902
Partner Services Curriculum Sales					105,000	
Total Revenues		13,103,361	12,641,457	11,728,953	29,694,253	11,728,902
Total Revenues & Balances		\$ 19,220,840	\$ 20,953,196	\$ 19,268,647	\$ 37,264,475	\$ 33,181,464
POSITIONS						
Executive Director, Florida Services	4112	1.00				
Senior Director of Partner Services, Franchise	4112		1.00	1.00	1.00	1.00
Senior Manager, Blended Learning	4113		0.10	0.10	0.10	0.10
Manager, Blended Learning	4113	0.50				
Manager, Training	4113					1.00
Instructor, Quality Assurance	4130	2.00	2.00	2.00	2.00	2.00
Manager, District Relations	4134	1.80	1.60	1.60	1.60	1.60
Senior, Support Rep	4161	0.25		0.25		
Senior Support Rep, Business Operations	4161		0.25		0.25	0.25
Representative, Academic Integrity Support	4161		0.39		1.39	1.39
Representative, Field Operations Support	4161	1.00	1.00	1.00	1.00	1.00
Technician, Enrollment	4161	0.50	0.20	0.20	1.00	
Assistant, Executive	4162		1.00	0.33		0.50
Specialist, Blended Learning	4165	1.00				
Specialist, Financial Support	4165	0.50	0.50	0.50	0.50	0.50
Specialist, Learning	4165	1.00	1.00	1.00		
Specialist, Training	4165				1.00	
Specialist, Support Franchise Program	4165	1.00	1.00	1.00	1.00	1.00
Support Specialist, Blended Learning	4165				0.20	0.20
Architect, Software	4166	0.10				
Analyst, Learning Systems	4167	0.15				
Representative, Academic Integrity (PT) Support	4169	2.00	2.00	2.00	2.00	2.00
Total Positions		12.80	12.04	10.98	13.04	12.54
APPROPRIATIONS						
Regular Salaries		694,078	638,648	716,556	830,775	718,670
Supplement	4190			550	550	550
Interns	4753	23,844				
Overtime	4192	190	513	6,500	753	6,500
Advanced Degree	4194	8,052	10,258	10,350	10,350	10,350
Provision for Salary Improvements				18,277		
Total Salaries		726,164	649,418	752,233	842,428	736,070
Medical	4231	98,321	90,061	119,065	119,053	99,543
FICA	4220	52,869	47,184	57,531	64,446	56,294
FRS	4210	79,577	78,296	96,758	84,243	105,744
Total Benefits		230,767	215,541	273,354	267,742	261,581
Personnel Costs		956,931	864,959	1,025,587	1,110,170	997,651
Recurring Expenses						
Professional & Technical Services	4310			1,500	1,500	1,500
Travel In-State	4332	7,379	4,610	12,661	283	4,500
Travel Out-State	4333	1,873	640	4,035		3,682
Repairs & Maintenance	4350	39	62	850	140	850
Computer Hardware Maintenance	4351		181			
Rentals	4360	1,086	300	11,153	11,153	11,153
Auto Lease	4363	12,517	11,754	15,000	15,000	15,000

Partner Services, Florida

Recommended Budget

Fiscal Year 21-22

Fund 930

Description	Object	FY18-19 Actual Results	FY19-20 Actual Results	FY20-21 Adopted Budget	FY20-21 Projected Results	FY21-22 Recommended Budget
Course Costs	4369	3,705,619	4,038,468	4,089,402	7,233,909	4,133,440
Postage	4371		20	550		550
Communication Stipends	4379					
Other Purchased Services	4390	255	4,017	19,881	19,881	19,881
Other Technology - Related Purchased Svcs	4399	71,500	94,091	86,250	106,339	86,250
Supplies	4510	441	432	15,561	253	15,561
Technology Related Textbooks	4529	71,225	51,225	63,771	232,607	166,718
Capitalized Computer Hardware	4643		1,978			
Dues And Fees	4730	7,870	5,151	10,529	2,569	10,529
Indirect Cost Charge	4792	1,169,004	802,521	1,011,079	1,078,110	1,323,813
Professional Staff Development						
Travel In-State	4332		318	3,299		911
Travel Out-State	4333	2,187	1,649	1,634		1,354
Dues And Fees	4370	1,175	599	665		665
Operating Costs		5,052,170	5,018,015	5,347,820	8,701,744	5,796,357
Total Appropriations		6,009,101	5,882,974	6,373,408	9,811,913	6,794,008
Franchises Net Income		7,094,260	6,758,483	5,355,545	19,882,340	4,934,894
Transfer to Fund 123		2,800,000	5,000,000	2,000,000	2,000,000	12,000,000
Transfer to Fund 791		2,100,000	2,500,000	4,000,000	4,000,000	0
Rebudget		0	0	0	1,134,622	1,134,622
Assigned for Research & Development		0	0	0	20,317,940	13,252,834
Total Ending Fund Balance		8,311,739	7,570,222	6,895,239	21,452,562	14,387,456
Total Appropriations & Ending Balances		\$ 19,220,840	\$ 20,953,196	\$ 19,268,647	\$ 37,264,475	\$ 33,181,464

Operating Development Fund
Recommended Budget
Fiscal Year 21-22
Fund 123

Description	Object	FY18-19 Actual Results	FY19-20 Actual Results	FY20-21 Adopted Budget	FY20-21 Projected Results	FY21-22 Recommended Budget
Beginning Balance		872,756	3,239,893	4,495,189	512,492	2,492,559
Committed Carryover Budget		2,666,918	0	2,133,613	6,116,313	1,807,945
Total Beginning Fund Balance		3,539,674	3,239,893	6,628,802	6,628,805	4,300,504
REVENUES						
Transfer In from Enterprise Funds		2,800,000	6,500,000	2,000,000	2,000,000	12,000,000
Transfer In from General Fund						
Miscellaneous Revenue		170,004	38			
Total Revenues		2,970,004	6,500,038	2,000,000	2,000,000	12,000,000
Total Revenues & Balances		\$ 6,509,678	\$ 9,739,931	\$ 8,628,802	\$ 8,628,805	\$ 16,300,504
POSITIONS						
Manager, Budget & Program	4113			0.20	0.20	0.20
Subject Matter Expert on Assignment	4133	1.00	1.00			
Total Positions		1.00	1.00	0.20	0.20	0.20
APPROPRIATIONS						
Regular Salaries		38,777	25,374	17,362	17,513	18,056
Advanced Degree	4194	1,096				
Provision for Salary Improvements	4190		1,395			
Total Salaries		39,873	25,374	17,362	17,513	18,056
Medical	4231	4,487	9,337	2,157	2,156	1,890
FICA	4220	3,630	2,316	1,328	1,340	1,381
FRS	4210	3,933	2,732	1,736	1,751	1,953
Total Benefits		12,050	14,385	5,221	5,247	5,224
Personnel Costs		51,923	39,759	22,583	22,760	23,280
Other Expenses						
Professional & Technical Services	4310	2,480,759	2,447,419	2,239,909	4,247,605	7,013,120
Florida Advocacy	4310	180,000				
Travel In-State	4332		198			
Travel Out-State	4333	1,676				
Technology-Related Rentals	4369					2,225,000
Communication Stipend	4379	1,121	748			
Other Purchased Services	4390					
Supplies	4510	12,988	5,721		6,818	
Capitalized Computer Hardware	4643					2,000,000
Capitalized Computer Equipment	4643	11,745				
Non-Capitalized Computer Hardware	4644		673			
Dues And Fees	4730					262,170
Professional Staff Development						
Professional In-Service Learning Event:						
- Professional & Technical Services	4310			200,000	250	
- Travel In-State	4332	214,020	448,602			498,770
- Travel Out-State	4333	20,809	25,464			20,500
- Rentals	4360	272,592	101,322	50,000	50,000	
- Technology-Related Rentals	4369					275,000
- Other Purchased Services	4390	842	1,716			15,000
- Supplies	4510	21,310	39,505		868	56,000
Operating Costs		3,217,862	3,071,367	2,489,909	4,305,541	12,365,560
Total Appropriations		3,269,785	3,111,126	2,512,492	4,328,301	12,388,840
Rebudget		0	0	2,133,613	1,807,945	1,807,945
Assigned for Future Initiatives		0	0	3,982,697	2,492,559	2,103,719
Total Ending Fund Balance		3,239,893	6,628,805	6,116,310	4,300,504	3,911,664
Total Appropriations & Ending Balances		\$ 6,509,678	\$ 9,739,931	\$ 8,628,802	\$ 8,628,805	\$ 16,300,504

FLVS Course Development
Recommended Budget
Fiscal Year 21-22
Fund 791

Description	Object	FY18-19 Actual Results	FY19-20 Actual Results	FY20-21 Adopted Budget	FY20-21 Projected Results	FY21-22 Recommended Budget
Beginning Balance		6,255,153	6,352,992	6,128,347	2,893,861	5,951,740
Committed Carryover Budget		1,369,924	929,107	2,125,334	5,360,288	5,251,956
Total Beginning Fund Balance		7,625,077	7,282,099	8,253,681	8,254,149	11,203,696
REVENUES						
Course Revenue - General Fund		4,012,517	4,891,700	6,859,975	7,149,300	
Course Revenue - Partner Services, Global		802,727	1,371,296			838,838
Course Revenue - Global School		64,256	78,987			79,500
Course Revenue - Partner Services, Florida		1,376,392	1,685,988	1,611,675	4,699,375	1,547,813
Transfer In from Enterprise Funds		3,650,000	2,500,000	4,000,000	4,000,000	9,000,000
Transfer In from General Fund						
Interest		53,132	69,011	15,000	15,000	15,000
Total Revenues		9,959,024	10,596,981	12,486,650	15,863,675	11,481,151
Total Revenues & Balances		\$ 17,584,101	\$ 17,879,080	\$ 20,740,331	\$ 24,117,824	\$ 22,684,847
POSITIONS						
Senior Director, Curriculum Development	4112	1.00		1.00	1.00	1.00
Senior Manager, Curriculum Development	4113					1.00
Senior Manager, Elementary Products	4113		1.00	1.00	1.00	1.00
Senior Manager, Product Design & Development	4113	1.00	1.00	1.00	1.00	1.00
Senior Manager, Product Development, Design, & Maint	4113					
Senior Manager, Project	4113					1.70
Senior Manager, Digital Publishing	4113	2.00	2.00	2.00	2.00	2.00
Manager, Client Technical Support	4113				1.00	
Manager, Creative Services	4113	1.00	1.00	1.00	1.00	1.00
Manager, Curriculum	4113	3.00	5.00	5.00	6.00	6.00
Manager, Curriculum CAPE	4113	1.00				
Manager, Curriculum Project Services	4113	1.00				
Manager, Curriculum Social Studies	4113	1.00	1.00	1.00	1.00	1.00
Manager, Curriculum Math	4113	1.00	1.00	1.00		1.00
Manager, Curriculum Quality Management	4113	1.00	1.00	1.00	1.00	1.00
Manager, Instructional Design	4113					1.00
Manager, National Curriculum Products	4113	1.00				
Manager, Project	4113	6.80	6.80	6.80	4.90	5.40
Manager, Web Development	4113	1.00	1.00	1.00	1.00	1.00
Specialist, Curriculum Peer Lead	4132	1.00				
Specialist, Curriculum	4132	23.00	26.00	27.00	27.00	27.00
Curriculum Subject Matter Expert	4133	1.00	2.00		3.00	29.00
Content Writer Subject Matter Expert	4133	1.00	1.00	1.00	5.00	5.00
Content Writer, Curriculum	4137	4.00	3.00	3.00	3.00	3.00
Subject Matter Expert on Assignment	4137	12.00	11.00	12.00	26.00	
Writer, Engagement	4137	4.00	4.00	4.00	4.00	4.00
Technician, Development	4161			1.00	1.00	
Assistant, Executive	4162			1.00	1.00	1.00
Coordinator, Career & Technical Education	4165				1.00	1.00
Designer, Interactive	4165	2.00	4.00	4.00	4.00	4.00
Associate Interactive Designer	4165	2.00				
Psychometrician	4165	0.50	0.50	0.50	0.50	0.50
Specialist, Client Support	4165				3.00	
Specialist, Instructional Design	4165	6.00	7.00	9.00	9.00	10.00
Specialist, Quality Assurance	4165	2.00	2.00	2.00	2.00	2.00
Specialist, Media	4165	1.00	1.00	1.00	1.00	1.00
Specialist, Migration	4165	1.00	1.00	1.00	1.00	1.00
Architect, Innovation	4165	2.00	2.00	2.00	2.00	2.00
Analyst, Curriculum Quality	4167	2.00	2.00	2.00	2.00	2.00
Developer, Associate Web	4168					3.00
Developer, Software	4168					1.00
Developer, Web	4168	11.00	12.00	12.00	12.00	11.00
Total Positions		97.30	99.30	104.30	128.40	132.60

FLVS Course Development
Recommended Budget
Fiscal Year 21-22
Fund 791

Description	Object	FY18-19 Actual Results	FY19-20 Actual Results	FY20-21 Adopted Budget	FY20-21 Projected Results	FY21-22 Recommended Budget
APPROPRIATIONS						
Regular Salaries		5,984,426	5,945,186	6,623,730	7,987,092	8,671,504
Supplements	4190	15,000	11,550			
Provision for Salary Improvements	4190				343,750	
Advanced Degree	4194	77,888	80,149	82,250	89,754	102,500
Total Salaries		6,077,314	6,036,885	7,030,527	8,420,596	8,774,004
Medical	4231	946,350	995,089	1,124,868	1,275,798	1,252,272
FICA	4220	434,830	433,715	537,774	644,176	675,347
FRS	4210	507,400	509,934	724,742	842,060	975,667
Total Benefits		1,888,580	1,938,738	2,387,384	2,762,033	2,903,286
Personnel Costs		7,965,894	7,975,623	9,417,911	11,182,630	11,677,290
Other Expenses						
Workers Compensation	4240	9	10			
Unemployment Compensation	4250	302	330			
Professional & Technical Services	4310	1,516,454	760,978	4,981,896	1,563,934	2,823,671
Travel In-State	4332	7,421	8,989	30,735	2,699	28,723
Travel Out-State	4333	3,652	2,317	13,097	543	12,731
Computer Hardware Maintenance	4351					
Rentals	4360	2,196	2,196	4,574	4,754	
Technology Related Rentals	4369	17,310	3	6,500	6,544	15,230
Postage	4371			5,050	5,050	5,050
Communication Stipend	4379	20,998	19,665	21,060	42,427	55,080
Other Purchased Services	4390	1,717	50,757	77,737	65,000	77,737
Other Technology - Related Purchased Svcs	4399				198	
Supplies	4510	2,070	1,407	8,805	3,500	8,110
Technology Related Textbooks	4529				1,522	24
Non-Capitalized Computer Hardware	4644				327	56
Dues And Fees	4730	75,982	63,460	114,025	35,000	114,454
Indirect Cost	4792	668,953	707,096	631,604		722,642
Professional Staff Development						
Travel In-State	4332	3,020	23,370	18,849		13,149
Travel Out-State	4333	5,425	2,408	10,271		10,242
Technology Related Rentals	4369		3,582			
Other Purchased Services	4390		27	27		27
Supplies	4510	72				826
Dues And Fees	4730	10,527	2,713	37,902		37,902
Operating Costs		2,336,108	1,649,308	5,962,132	1,731,498	3,925,654
Total Appropriations		10,302,002	9,624,931	15,380,043	12,914,128	15,602,944
Rebudget		0	0	2,125,334	5,251,956	5,251,956
Assigned for Research & Development		0	0	3,234,955	5,951,740	1,829,947
Total Ending Fund Balance		7,282,099	8,254,149	5,360,289	11,203,696	7,081,903
Total Appropriations & Ending Balances		\$ 17,584,101	\$ 17,879,080	\$ 20,740,331	\$ 24,117,824	\$ 22,684,847

FLVS PROJECTS

The following pages include a listing and description of projects funded through the FLVS Operating Development Fund (fund 123) and the FLVS Course Development Fund (fund 791). The sources of the revenues to cover the costs of these projects are transfers from the FLVS enterprise funds: Partner Services, Global, FLVS Global School, and Partner Services, Florida.

FY22 PROJECT LIST

Project (Non-Recurring)	Amount	Fund
Curriculum:		
Env Management - AICE Phase 3	\$ 147,262	791
Media Skills - AICE Phase 3	\$ 171,453	791
Thinking Skills - AICE Phase 3	\$ 141,453	791
Algebra 1 - BEST	\$ 105,755	791
Calculus Honors - BEST	\$ 4,000	791
ELA Elective - BEST	\$ 24,220	791
Elementary ELA Grade 3 - BEST	\$ 199,742	791
Elementary ELA Grade 4 - BEST	\$ 124,660	791
Elementary ELA Grade 5 - BEST	\$ 199,742	791
Elementary Math Grade 3 - BEST	\$ 129,660	791
Elementary Math Grade 4 - BEST	\$ 129,660	791
Elementary Math Grade 5 - BEST	\$ 204,742	791
English 1 - BEST	\$ 26,788	791
English 2 - BEST	\$ 31,875	791
English 3 - BEST	\$ 36,476	791
English 4 - BEST	\$ 40,691	791
English 4 FCP - BEST	\$ 29,356	791
Geometry - BEST	\$ 53,440	791
Grade 6 Math - BEST	\$ 122,972	791
Grade 7 Math - BEST	\$ 190,476	791
Grade 8 Math Pre-Algebra - BEST	\$ 108,440	791
M/J Civics - BEST	\$ 16,272	791
M/J United States History - BEST	\$ 13,415	791
M/J World History - BEST	\$ 52,876	791
Personal Financial Literacy - BEST	\$ 5,149	791
Physical Education - BEST	\$ 3,500	791
Probability & Statistics - BEST	\$ 4,000	791
Psychology 1 - BEST	\$ 10,341	791
Science - BEST	\$ 8,266	791
United States Government - BEST	\$ 15,620	791
United States History - BEST	\$ 12,763	791
World History - BEST	\$ 26,395	791
Economics/Economics with Financial Literacy - BEST	\$ 8,266	791
African American History	\$ 47,327	791
Agricultural Communications 3	\$ 118,349	791
Business Keyboarding	\$ -	791

FY22 PROJECT LIST

Project (Non-Recurring)	Amount	Fund
Chemistry	\$ 37,986	791
Chinese 3	\$ 142,972	791
Digital Information Technology	\$ 9,500	791
Driver Education Program	\$ 311,193	791
Elective Factory	\$ 623,619	791
Elem SS K-5 Bias and Sensitivity	\$ 86,550	791
Elementary Art Grade 2	\$ 119,128	791
Forensic Science	\$ 81,532	791
Health Science Anatomy & Phys	\$ 33,375	791
Health Science Foundations	\$ 68,349	791
Hebrew 2	\$ 160,788	791
Human Growth & Development	\$ 118,252	791
Mathematics for Data and Financial Literacy	\$ 60,000	791
MJ Computer Science Discoveries 2	\$ 79,500	791
MS SS Career Module	\$ 10,558	791
Physical Science	\$ 30,642	791
Physics	\$ 29,267	791
Principles of Entrepreneurship	\$ 118,349	791
Tech for Hospitality & Tourism	\$ 68,252	791
	\$ 4,755,211	
<u>National Curriculum:</u>		
Asset Tagging	\$ 30,000	791
Global French 3	\$ 151,667	791
	\$ 181,667	
<u>Other Development:</u>		
IT Development Support	\$ 1,400,000	123
Data Enhancements	\$ 663,121	123
	\$ 2,063,121	
	Total Curriculum	\$ 4,755,211 791
	Total National Curriculum	\$ 181,667 791
	Total Other Development	\$ 2,063,121 123
		\$ 7,000,000

RESTRICTED FUNDS

The following pages are categoricals, federal grants, and other restricted funds earmarked for specific purposes. These funds require special accounting by the State or other government agency.

Supplemental Reading Plan

Recommended Budget

Fiscal Year 21-22

Fund 101

Description	Object	FY18-19 Actual Results	FY19-20 Actual Results	FY20-21 Adopted Budget	FY20-21 Projected Results	FY21-22 Recommended Budget
Beginning Balances		1,096,619	1,023,026	930,460	931,193	1,915,803
REVENUES						
Revenue		1,563,601	1,669,166	2,144,551	2,355,827	2,115,021
Total Revenues		1,563,601	1,669,166	2,144,551	2,355,827	2,115,021
Total Revenues & Balances		\$ 2,660,220	\$ 2,692,192	\$ 3,075,011	\$ 3,287,020	\$ 4,030,824
POSITIONS						
Manager, Literacy	4113		1.00	1.00	1.00	1.00
Instructor, Elementary	4120					1.00
Instructor, Intensive Reading	4120	6.00	5.00	5.00	5.00	5.00
Instructor, Language Arts	4120	1.00	2.00	2.00	2.00	1.00
Instructor, Intervention	4120	1.00	1.00	1.00	1.00	3.00
Instructor, Reading	4120					
District Literacy Coach	4138	0.50	0.50	0.50	0.50	
Literacy Coach	4138	7.00	7.00	7.00	7.00	7.00
Coordinator, Literacy	4165	1.00				
Total Positions		16.50	16.50	16.50	16.50	18.00
APPROPRIATIONS						
Regular Salaries		780,177	832,071	862,596	812,029	1,005,746
Instructor Salary Increase	4190		19,200	31,022		
Supplements	4190	11,250				
Provision for Salary Improvements				20,203	23,869	
Advanced Degree	4194	18,487	20,731	24,087	24,087	27,500
Total Salaries		809,914	872,003	937,908	859,985	1,033,246
Medical	4231	154,469	176,283	177,953	150,483	169,992
FICA	4220	58,717	63,297	71,736	65,789	80,148
FRS	4210	68,557	73,862	93,781	85,999	111,786
Total Benefits		281,743	313,442	343,469	302,270	361,926
Personnel Costs		1,091,657	1,185,445	1,281,377	1,162,256	1,395,172
Recurring Expenses						
Professional & Technical Services	4310	15,146	12,300	536,273	9,263	486,998
Travel-In State	4332	190,680	35,367	3,500		3,500
Travel-Out State	4333	2,030	668			300
Rentals	4360	38,030	20,312			
Annual Software	4362					
Technology Related Rentals	4369	275,511	74,240	226,106	171,469	117,495
Postage	4371		23	3,000	1,043	3,000
Communication Stipends	4379	9,751	10,481	11,340	10,487	14,580
Other Purchased Services	4390					
Supplies	4510	9,044	3,963	37,000	9,377	48,321
Textbooks	4520		212			
Non-Capitalized Software	4692					
Dues And Fees	4730	5,345	267		6,888	12,655
Professional Staff Development						
Professional & Technical Services	4310		21,250			
Travel In-State	4332		275,838	16,000	435	16,000
Travel Out-State	4333			10,300		10,000
Rentals	4360		2,500			
Postage	4371					
Supplies	4510		98,432			
Dues And Fees	4730		19,701	19,655		7,000
Operating Expenses		545,537	575,555	863,174	208,962	719,849
Total Appropriations		1,637,194	1,760,999	2,144,551	1,371,217	2,115,021
Rebudget		1,023,026	931,193	930,460	1,915,803	1,915,803
Total Appropriations & Ending Balances		\$ 2,660,220	\$ 2,692,192	\$ 3,075,011	\$ 3,287,020	\$ 4,030,824

Mental Health Allocation

Recommended Budget

Fiscal Year 21-22

Cost Center: 9124, Fund 102

Description	Object	FY18-19 Actual Results	FY19-20 Actual Results	FY20-21 Adopted Budget	FY20-21 Projected Results	FY21-22 Final Budget
Beginning Balance		0	0	0	0	0
REVENUES						
Revenue		0	0	0	0	2,082,684
Total Revenue		0	0	0	0	2,082,684
Total Revenues & Balances		\$ -	\$ -	\$ -	\$ -	\$ 2,082,684
POSITIONS						
Manager, Mental Health	4113					1.00
Social Worker	4130					2.00
Counselor, Mental Health 10 - Month	4131					2.00
Counselor, Mental Health 12 - Month	4131					2.00
School Counselor	4131					6.00
School Psychologist	4131					2.00
Technician, Student Services	4161					1.00
Specialist, Safety	4165					1.00
Specialist, Social Emotional Learning	4165					1.00
Total Positions		0.00	0.00	0.00	0.00	18.00
APPROPRIATIONS						
Regular Salaries						1,043,082
Supplements						10,840
Advanced Degree						2,500
Total Salaries		0	0	0	0	1,056,422
Medical	4231					169,993
FICA	4220					82,220
FRS	4210					114,305
Total Benefits		0	0	0	0	366,518
Personnel Costs		0	0	0	0	1,422,940
Recurring Expenses						
Professional & Technical Services	4310					102,294
Travel In-State	4332					5,000
Technology Related Rentals	4369					179,799
Communications Stipend	4379					18,360
Other Purchased Services	4390					15,000
Supplies	4510					74,791
Dues & Fees	4730					30,000
Professional Staff Development						
Professional & Technical Services	4310					30,000
Travel In-State	4332					90,000
Rentals	4360					40,000
Technology Related Rentals	4369					14,500
Supplies	4510					10,000
Dues & Fees	4730					50,000
Operating Expenses		0	0	0	0	659,744
Total Appropriations		0	0	0	0	2,082,684
Rebudget		0	0	0	0	0
Total Appropriations & Ending Balances		\$ -	\$ -	\$ -	\$ -	\$ 2,082,684

Driver Education - Behind the Wheel

Recommended Budget

Fiscal Year 21-22

Fund 105

Description	Object	FY18-19 Actual Results	FY19-20 Actual Results	FY20-21 Adopted Budget	FY20-21 Projected Results	FY21-22 Final Budget
Beginning Balance		2,295,895	2,304,035	2,453,404	2,453,404	2,247,881
REVENUES						
Revenue		590,731	564,428	660,000	564,428	660,000
Total Revenue		590,731	564,428	660,000	564,428	660,000
Total Revenues & Balances		\$ 2,886,626	\$ 2,868,463	\$ 3,113,404	\$ 3,017,832	\$ 2,907,881
POSITIONS						
Instructor - Driver's Ed	4120			3.00	3.00	3.00
Total Positions		0.00	0.00	3.00	3.00	3.00
APPROPRIATIONS						
Regular Salaries				166,452	167,946	172,406
Supplements						
Advanced Degree				5,000	5,000	
Total Salaries		0	0	171,452	172,946	172,406
Medical	4231			32,355	32,355	28,332
FICA	4220			13,116	13,230	13,562
FRS	4210			17,145	17,295	18,653
Total Benefits		0	0	62,616	62,880	60,547
Personnel Costs		0	0	234,068	235,826	232,953
Recurring Expenses						
Professional & Technical Services	4310					
Travel In-State	4332					
Travel Out-of-State	4333					
Rentals	4360					
Postage	4371					
Internet Access	4373					
Communication Stipend	4379			4,860	4,860	4,860
Other Purchased Services	4390	582,591	415,059	421,072	529,265	422,187
Supplies	4510					
Other Materials & Supplies	4590					
Capitalized Furniture, Fixtures & Equipment	4641					
Dues & Fees	4730					
Professional Staff Development						
Travel In-State	4332					
Travel Out-State	4333					
Operating Expenses		582,591	415,059	425,932	534,125	427,047
Total Appropriations		582,591	415,059	660,000	769,951	660,000
Rebudget		2,304,035	2,453,404	2,453,404	2,247,881	2,247,881
Total Appropriations & Ending Balances		\$ 2,886,626	\$ 2,868,463	\$ 3,113,404	\$ 3,017,832	\$ 2,907,881

FL Best & Brightest Scholarship

Recommended Budget

Fiscal Year 21-22

Fund 106

Description	Object	FY18-19 Actual Results	FY19-20 Actual Results	FY20-21 Adopted Budget	FY20-21 Projected Results	FY21-22 Final Budget
Beginning Balances		0	0	4,845	4,845	0
Beginning Balance Adjustment					(4,845)	
Total Beginning Fund Balance					0	
REVENUE						
Revenue		4,222,207	3,483,242	0	0	0
Total Revenues		4,222,207	3,483,242	0	0	0
Total Revenues & Balances		\$ 4,222,207	\$ 3,483,242	\$ 4,845	\$ -	\$ -
POSITIONS						
Total Positions		0.00	0.00	0.00	0.00	0.00
APPROPRIATIONS						
Regular Salaries						
Supplements	4190					
Advanced Degree	4192					
Bonus	4750	3,922,162	3,231,196			
Total Salaries		3,922,162	3,231,196	0	0	0
Medical	4231					
FICA	4220	300,045	247,201			
FRS	4210					
Total Benefits		300,045	247,201	0	0	0
Personnel Costs		4,222,207	3,478,397	0	0	0
Recurring Expenses						
Professional & Technical Services	4310					
Software Dev Consulting	4318					
Travel In-State	4332					
Travel Out-State	4333					
Rentals	4360					
Postage	4371					
Internet Access	4373					
Other Purchased Services	4390					
Supplies	4510					
Dues And Fees	4730					
Indirect Cost	4793					
Professional Staff Development						
Professional & Technical Services	4310					
Travel In-State	4332					
Travel Out-State	4333					
Dues & Fees	4730					
Operating Costs		0	0	0	0	0
Total Appropriations		4,222,207	3,478,397	0	0	0
Rebudget		0	4,845	4,845	0	0
Total Appropriations & Ending Balances		\$ 4,222,207	\$ 3,483,242	\$ 4,845	\$ -	\$ -

Miscellaneous Grants

Recommended Budget

Fiscal Year 21-22

Fund 107

Description	Object	FY18-19 Actual Results	FY19-20 Actual Results	FY20-21 Adopted Budget	FY20-21 Projected Results	FY21-22 Final Budget
Beginning Balances		0	1,500	1,160	1,159	1,159
REVENUE						
Revenue		85,882	169,666	125,205	51,742	11,000
Total Revenues		85,882	169,666	125,205	51,742	11,000
Total Revenues & Balances		\$ 85,882	\$ 171,166	\$ 126,365	\$ 52,901	\$ 12,159
POSITIONS						
Technician, Entitlement Grants	4161		0.11			
Total Positions		0.00	0.11	0.00	0.00	0.00
APPROPRIATIONS						
Regular Salaries			1,909	2,029	498	
Bonus	4750		10,218	9,350	12,527	10,218
Total Salaries		0	12,127	11,379	13,025	10,218
Medical	4231		3	1,118	1	
FICA	4220		928	870	1,011	782
FRS	4210		162	1,107	51	
Total Benefits		0	1,093	3,095	1,063	782
Personnel Costs		0	13,220	14,474	14,088	11,000
Recurring Expenses						
Sub-Awards under Sub-Agmts (1st \$25K)	4311		6,000			
Travel In-State	4332	6,115	22,484	17,000		
Technology Related Rentals	4369		12,136			
Supplies	4510		3,961			
Technology Related Supplies	4519					
Dues And Fees	4730		5,995			
Professional Staff Development						
Professional & Technical Services	4310		506			
Sub-Awards under Sub-Agmts (1st \$25K)	4311		16,800	15,300		
Travel Out-State	4332	59,736	39,387	20,398	24	
Travel Out-State	4333	3,436	6,320	13	(174)	
Rentals	4360	10,100				
Technology Related Rentals	4369		17,641		838	
Other Purch Svcs-Sub-Awrds (1st \$25K)	4391		9,750			
Supplies	4510		88	4,504	3,416	
Technology Related Supplies	4519		1,020	676		
Dues & Fees	4730	4,995	14,700	52,840	33,550	
Operating Expense		84,382	156,787	110,731	37,654	0
Total Appropriations		84,382	170,007	125,205	51,742	11,000
Rebudget		1,500	1,159	1,160	1,159	1,159
Total Appropriations & Ending Balances		\$ 85,882	\$ 171,166	\$ 126,365	\$ 52,901	\$ 12,159

Federal Grants
Recommended Budget
Fiscal Year 21-22
Cost Center: 9124, Fund 420

Description	Object	FY18-19 Actual Results	FY19-20 Actual Results	FY20-21 Adopted Budget	FY20-21 Projected Results	FY21-22 Final Budget
Beginning Balance		0	0	0	0	0
REVENUES						
Title I		830,207	934,873	973,058	1,049,814	864,180
Title II		155,276	105,500	152,692	184,572	176,645
Title III		0	0	0	0	16,604
Title IV		48,581	66,626	127,380	131,672	97,077
Title IX		0	0	0	0	55,000
IDEA		825,660	793,934	745,831	768,262	1,001,048
Carl Perkins		29,841	16,998	43,002	43,002	34,939
Total Revenues		1,889,565	1,917,931	2,041,963	2,177,322	2,245,493
Total Revenues & Balances		\$ 1,889,565	\$ 1,917,931	\$ 2,041,963	\$ 2,177,322	\$ 2,245,493
POSITIONS						
Title I:						
Administrator, Entitlement Grant	4113		0.74	0.74	0.74	0.45
Instructor, Intervention	4120	5.00	5.00	5.00	5.00	5.00
Social Worker	4130	0.80	0.60	0.60	0.60	0.75
Technician, Entitlement Grant	4161	1.00	0.80	0.80	0.80	
Coordinator, Entitlement Grant	4165					0.50
Title Coordinator	4165	0.65				
Specialist, Response to Intervention, Title I	4165	2.00	2.00	2.00	2.00	2.00
Specialist, Family Engagement	4165	2.00	1.00	1.00	1.00	
Title II:						
Administrator, Entitlement Grant	4113		0.05	0.05	0.05	0.05
Technician, Entitlement Grant	4161		0.19	0.19	0.19	
Coordinator, Entitlement Grant	4130					0.15
Title IV:						
Administrator, Entitlement Grant	4113		0.01	0.01	0.01	
Technician, Entitlement Grant	4161		0.01	0.01	0.01	
Title Coordinator	4165	0.15				
Graduation Coach	4130			0.40	0.40	0.40
Social Worker	4130	0.20	0.40	0.40	0.40	0.25
IDEA:						
Senior Manager, ESE Student Services	4113	0.30	0.30			
Instructor, ESE	4120	5.00	5.00	5.00	5.00	5.00
Instructor, Resource ESE	4120					1.00
Coordinator, ESE	4165	4.00	4.00	4.00	4.00	4.00
Specialist, ESE	4165					2.00
Total Positions		21.10	20.10	20.20	20.20	21.55
APPROPRIATIONS						
Title I:						
Regular Salaries		483,428	547,805	573,354	614,020	510,046
Advanced Degree	4194	11,843	13,137	13,700	13,700	6,000
Supplement	4190	50,000	58,600	26,175	26,175	61,950
Total Salaries		545,271	619,542	613,229	653,895	577,996
Medical	4231	79,964	102,206	86,546	119,607	112,748
FICA	4220	40,017	45,553	61,418	48,232	45,957
FRS	4210	44,961	52,412	46,888	63,103	58,352
Total Benefits		164,942	200,171	194,852	230,942	217,057
Title I - Personnel Costs		710,213	819,713	808,081	884,837	795,053
Title II:						
Regular Salaries		5,228	10,698	11,129	14,640	11,576
Advanced Degree	4194	180	212		240	625
Supplements	4190				11,000	14,750
Total Salaries		5,408	10,910	11,129	25,880	26,951

Federal Grants
Recommended Budget
Fiscal Year 21-22
Cost Center: 9124, Fund 420

Description	Object	FY18-19 Actual Results	FY19-20 Actual Results	FY20-21 Adopted Budget	FY20-21 Projected Results	FY21-22 Final Budget
Medical		5	881	2,013	2,013	1,000
FICA		393	826	870	1,980	2,062
FRS		447	924	1,137	2,588	2,873
Total Benefits		845	2,630	4,020	6,581	5,935
Title II - Personnel Costs		6,253	13,540	15,149	32,461	32,886
Title IV:						
Regular Salaries		6,599	25,826	50,781	50,857	51,007
Advanced Degree	4194	108	86	58	1,058	173
Total Salaries		6,707	25,912	50,838	51,915	51,180
Medical	4231	620	4,866	10,509	13,833	14,559
FICA	4220	475	1,878	4,007	4,091	4,166
FRS	4210	554	2,196	5,092	5,201	5,388
Total Benefits		1,649	8,939	19,608	23,125	24,113
Title IV - Personnel Costs		8,356	34,852	70,446	75,040	75,293
IDEA:						
Regular Salaries		428,116	466,951	500,200	508,791	702,677
Advanced Degree	4194	9,568	7,729		7,500	
Total Salaries		437,684	474,680	500,200	516,291	702,677
Medical	4231	83,781	78,675	95,346	101,337	113,328
FICA	4220	31,984	34,064	38,266	38,276	53,183
FRS	4210	36,260	40,144	50,020	50,020	74,105
Total Benefits		152,025	152,883	183,632	189,633	240,616
IDEA - Personnel Costs		589,709	627,562	683,832	705,924	943,293
Total Personnel Costs		1,314,531	1,495,667	1,577,507	1,698,262	1,846,525
Recurring Expenses						
Title I		119,994	115,161	164,976	164,976	69,127
Title II		149,022	91,960	137,543	152,111	143,759
Title III						16,604
Title IV		40,226	31,773	56,934	56,633	21,784
Title IX						55,000
IDEA		235,951	166,372	61,999	62,338	57,755
Carl Perkins		29,841	16,998	43,002	43,002	34,939
Total Recurring Expenses		575,034	422,264	464,455	479,060	398,968
Total Appropriations						
Title I		830,207	934,874	973,057	1,049,813	864,180
Title II		155,275	105,500	152,692	184,572	176,645
Title III						16,604
Title IV		48,582	66,625	127,380	131,673	97,077
Title IX						55,000
IDEA		825,660	793,934	745,831	768,262	1,001,048
Carl Perkins		29,841	16,998	43,002	43,002	34,939
Total Appropriations - All Federal Grants		1,889,565	1,917,931	2,041,963	2,177,322	2,245,493
Ending Balance		0	0	0	0	0
Total Appropriations & Ending Balances		\$ 1,889,565	\$ 1,917,931	\$ 2,041,963	\$ 2,177,322	\$ 2,245,493

CARES Act / ESSER II Grants

Recommended Budget

Fiscal Year 21-22

Cost Center: 9124, Fund 44x

Description	Object	FY18-19 Actual Results	FY19-20 Actual Results	FY20-21 Adopted Budget	FY20-21 Projected Results	FY21-22 Final Budget
Beginning Balance		0	0	0	(3,061,424)	0
REVENUES						
ESSER				711,857	711,940	
ESSER IT & ESSER Virtual Training					5,250,000	1,240,618
ESSER Data Informed Support					63,000	28,851
ESSER B.E.S.T High Quality Curriculum Reading					55,873	6,551
ESSER II					1,308,202	
ESSER II - Lump Sum						639,007
ESSER II - Non-Enrollment						106,346
ESSER II - Academic Acceleration						566,935
ESSER II - Technology Assistance						141,734
GEER				65,720	65,720	
Total Revenues		0	0	777,577	7,454,735	2,730,042
Total Revenues & Balances		\$ -	\$ -	\$ 777,577	\$ 4,393,311	\$ 2,730,042
POSITIONS						
ESSER:						
Instructor, ESE	4120			1.00		
Instructor, Intervention	4120			1.00	1.00	
Instructor, Resource	4120				1.00	
Graduation Coach	4130			0.60	0.60	
Specialist, ESE	4165			0.97	1.00	
ESSER Data Informed Support:						
Senior Data Scientist	4167				0.67	
ESSER II - Lump Sum:						
Instructor, FT Elementary	4120					
Graduation Coach	4130					
Technician, Entitlement Grant	4161					1.00
Senior Technician, Budget & Compliance	4161					0.50
Coordinator, ELL	4165					0.65
Specialist, ESE	4165					1.00
ESSER II - Non-Enrollment:						
Technician, Enrollment	4161					0.10
ESSER II - Academic Acceleration:						
Graduation Coach	4130					0.60
Total Positions		0.00	0.00	3.57	4.27	3.85
APPROPRIATIONS						
ESSER:						
Regular Salaries			111,778	393,328	264,111	
Advanced Degree	4194			33,845	4,000	
Supplement	4190			15,000	78,245	
Total Salaries		0	111,778	442,173	346,356	0
Medical	4231			76,277	43,174	
FICA	4220		8,551	33,826	28,277	
FRS	4210		9,468	44,217	35,910	
Total Benefits		0	18,019	154,320	107,361	0
ESSER - Personnel Costs		0	129,797	596,493	453,717	0
ESSER IT & Virtual Training:						
Regular Salaries					5,140	
Advanced Degree	4194					
Supplement	4190					
Total Salaries		0	0	0	5,140	0
Medical	4231					
FICA	4220				393	
FRS	4210				435	
Total Benefits		0	0	0	828	0
ESSER IT & Virtual Training - Personnel Costs		0	0	0	5,968	0
ESSER Data Informed Support:						

CARES Act / ESSER II Grants

Recommended Budget

Fiscal Year 21-22

Cost Center: 9124, Fund 44x

Description	Object	FY18-19 Actual Results	FY19-20 Actual Results	FY20-21 Adopted Budget	FY20-21 Projected Results	FY21-22 Final Budget
Regular Salaries					45,353	20,818
Advanced Degree Supplement	4194				2,105	893
Total Salaries		0	0	0	47,458	21,711
Medical	4231				7,165	3,223
FICA	4220				3,631	1,746
FRS	4210				4,746	2,171
Total Benefits		0	0	0	15,542	7,140
ESSER Data Informed Support - Personnel Costs		0	0	0	63,000	28,851
ESSER II:						
Regular Salaries				913,425	913,425	
Advanced Degree Supplement	4194			480	480	
Total Salaries		0	0	913,905	913,905	0
Medical	4231			207,031	207,032	
FICA	4220			69,914	69,914	
FRS	4210			91,391	91,391	
Total Benefits		0	0	368,336	368,337	0
ESSER II - Personnel Costs		0	0	1,282,241	1,282,242	0
ESSER II - Lump Sum:						
Regular Salaries						306,717
Advanced Degree Supplement	4194					2,000
Total Salaries		0	0	0	0	308,717
Medical	4231					56,131
FICA	4220					23,617
FRS	4210					33,403
Total Benefits		0	0	0	0	113,151
ESSER II - Lump Sum - Personnel Costs		0	0	0	0	421,868
ESSER II - Non-Enrollment:						
Regular Salaries						8,197
Advanced Degree Supplement	4194					
Total Salaries		0	0	0	0	8,197
Medical	4231					3,696
FICA	4220					627
FRS	4210					887
Total Benefits		0	0	0	0	5,210
ESSER II - Non-Enrollment - Personnel Costs		0	0	0	0	13,407
ESSER II - Academic Acceleration:						
Regular Salaries						75,673
Advanced Degree Supplement	4194					
Total Salaries		0	0	0	0	123,368
Medical	4231					21,874
FICA	4220					9,438
FRS	4210					13,348
Total Benefits		0	0	0	0	44,660
ESSER II - Academic Acceleration - Personnel Costs		0	0	0	0	168,028
GEER:						
Supplements					55,800	
Advanced Degree Supplement						
Total Salaries		0	0	0	55,800	0
Medical						
FICA					4,269	
FRS					5,580	
Total Benefits		0	0	0	9,849	0
GEER - Personnel Costs		0	0	0	65,649	0
Total Personnel Costs		0	129,797	596,493	519,366	0
Recurring Expenses						
ESSER			2,931,627	115,363	258,223	
ESSER IT & Virtual Training					2,182,608	1,240,618

CARES Act / ESSER II Grants

Recommended Budget

Fiscal Year 21-22

Cost Center: 9124, Fund 44x

Description	Object	FY18-19 Actual Results	FY19-20 Actual Results	FY20-21 Adopted Budget	FY20-21 Projected Results	FY21-22 Final Budget
ESSER Data Informed Support						
ESSER B.E.S.T. High Quality Curriculum Reading					55,873	6,551
ESSER II:				25,961	25,961	
ESSER II - Lump Sum:						217,139
ESSER II - Non-Enrollment:						92,939
ESSER II - Academic Acceleration:						398,907
ESSER II - Technology Assistance:						141,734
GEER				65,720	71	
Total Recurring Expenses		0	2,931,627	207,044	2,522,736	2,097,888
Total Appropriations						
ESSER				711,857	711,940	
ESSER IT & Virtual Training			3,061,424		2,188,576	1,240,618
ESSER Data Informed Support					63,000	28,851
ESSER B.E.S.T. High Quality Curriculum Reading					55,873	6,551
ESSER II:					1,308,202	
ESSER II - Lump Sum:						639,007
ESSER II - Non-Enrollment:						106,346
ESSER II - Academic Acceleration:						566,935
ESSER II - Technology Assistance:						141,734
GEER				65,720	65,720	
Total Appropriations - All Grants		0	3,061,424	777,577	4,393,311	2,730,042
Ending Balance		0	(3,061,424)	0	0	0
Total Appropriations & Ending Balances		\$ -	\$ -	\$ 777,577	\$ 4,393,311	\$ 2,730,042

APPENDIX A

Calculation of FY2021-22 State FEFP Funding for FLVS

The first page includes the detail of the 2021-22 State FEFP calculation for FLVS for the Flex and Full Time Instructional Programs based upon the projected successful semester completions for each program.

Budget Summaries by Department

Following the calculation of FY2021-22 State FEFP funding are summaries of the overall FLVS budget broken down by department, including the total positions and budget for each.

FLVS Project Summary

The final portion of the appendix is a detailed summary of FLVS projects, including descriptions and cost summaries.

PUBLIC SCHOOL FUNDING				
2021-22 Calc 1 House vs 2021-22 FLVS FLEX vs 2021-22 K-5 FT & 6-12 FT				
22 FTE Completions (K-3 Flex 41,738,4-5 Flex 32,262,6-8 Flex 57,630, 9-12 Flex 404,870,K-3 FT 28,845,4-5 FT 17,954, 6-8 FT				
	665,299	536,500	46,799	82,000
M	2019-2020	2019-2020	2019-2020	2019-2020
	All Programs	FLEX	FT Public K-5	FT 6-12
	08/05/21	08/05/21	08/05/21	08/05/21
8 Major FEFP Formula Components	55,485.94	44,744.10	3,903.04	6,838.80
9 Reported FTE 7-26-21 Est	55,485.92	44,744.10	3,903.03	6,838.79
10 Recalibrated FTE 8-5-21	50,456.79	39,902.78	3,855.41	6,698.60
11 Recalibration %	9.06%	10.82%	1.22%	2.05%
12 Weighted FTE	52,062.80	41,165.53	4,158.59	6,738.68
13 FTE To WFTE Ratio	1.03183	1.03165	1.07864	1.00598
14				
15 Required Local Effort Millage	0.000	0.000	0.000	0.000
16 Discretionary Millage	0.000	0.000	0.000	0.000
17 Additional Discretionary Millage	0.000	0.000	0.000	0.000
18 Total Millage	0.000	0.000	0.000	0.000
19				
20 Base Student Allocation	4,372.91	4,372.91	4,372.91	4,372.91
21 District Cost Differential	1.0000	1.0000	1.0000	1.0000
22 FEFP Detail				
23 Regular Term WFTE x BSA x DCD	227,665,939	180,013,141	18,185,157	29,467,641
24 Declining Enrollment Allocation	0	0	0	0
25 Sparsity Supplement	0	0	0	0
26 State Funded Discretionary Contribution	30,891,665	24,430,078	2,360,436	4,101,151
27 .748 Discretionary Millage Compression	616,582	487,612	47,113	81,857
28 DJJ Supplemental Allocation	0	0	0	0
29 Safe Schools	0	0	0	0
30 ESE Guaranteed Allocation	2,859,384	0	1,208,723	1,650,661
31 Supplemental Academic Instruction	0	0	0	0
32 Instructional Materials	4,254,404	3,364,513	325,080	564,811
33 Transportation	0	0	0	0
34 Teacher Lead	0	0	0	0
35 Reading Instruction Allocation	2,115,021	1,672,326	168,940	273,755
36 Virtual Education Allocation	0	0	0	0
37 Digital Classroom Allocation	0	0	0	0
38 Federal Connected Students	0	0	0	0
39 Mental Health Allocation	2,082,684	1,647,051	159,138	276,495
40 Total Funds Compression	0	0	0	0
41 Best & Brightest Tchr	0	0	0	0
42 Turnaround Schools Allocation	0	0	0	0
43 Teacher Salary Increase Allocation	9,583,485	7,577,564	765,495	1,240,426
44 Proration To Available Funds	0	0	0	0
45 Abberation Adjustment	0	0	0	0
46				
47				
48 Total FEFP	280,069,164	219,192,285	23,220,082	37,656,797
49 Local FEFP Funds				
50 Required Local Effort Taxes	0	0	0	0
51 State FEFP	280,069,164	219,192,285	23,220,082	37,656,797
52				
53 State Categorical Programs				
54 Class Size Reduction	0	0	0	0
55 Total Categorical Funding	0	0	0	0
56				
57 Enrollment Reserve				
58 Enrollment Reserve	0	0	0	0
59 School Recognition Grant	0	0	0	0
60 Total Lottery Funding	0	0	0	0
61				
62 Total State Funding	280,069,164	219,192,285	23,220,082	37,656,797
63				
64 Local Funding				
65 Total Required Local Effort	0	0	0	0
66 Discretionary Local Effort	0	0	0	0
67 Additional Discretionary Local Effort	0	0	0	0
68 Total Local Funding	0	0	0	0
69				
70 Total Funding	280,069,164	219,192,285	23,220,082	37,656,797
71				
72 Dollars per FTE	5,550.67	5,493.16	6,022.73	5,621.59
73				

Department Summary - All Funds

Recommended Budget

Fiscal Year 21-22

Description		FY18-19 Positions Actual Results	FY19-20 Positions Actual Results	FY20-21 Positions Adopted Budget	FY20-21 Positions Projected Results	FY21-22 Positions Recommended Budget	FY18-19 Actual Results	FY19-20 Actual Results	FY20-21 Adopted Budget	FY20-21 Projected Results	FY21-22 Final Budget
Office of the President & CEO											
President & CEO (100)	9002	3.00	5.50	2.00	2.00	2.15	728,967	827,055	436,547	435,606	639,893
Security (100)	9004	0.00	6.00	6.00	6.00	6.00	0.00	491,427	2,300,619	3,213,921	3,166,957
Legal (100)	9008	0.00	6.00	6.00	6.00	8.00	0.00	493,567	1,152,824	1,416,335	2,858,927
Office of the President & CEO		3.00	17.50	14.00	14.00	16.15	\$ 728,967	\$ 1,812,048	\$ 3,889,989	\$ 5,065,862	\$ 6,665,777
Instruction											
Flex Instruction (100)	1000	1,642.50	1,690.50	1,986.25	2,104.25	2,031.25	121,949,774	132,087,269	171,380,020	169,433,077	176,970,556
Full Time Instruction (109)	9123	285.15	288.29	657.70	578.70	559.80	19,899,753	20,800,131	52,381,224	42,294,583	44,446,298
Student Support (100)*	9120	50.15	50.76	65.09	68.06	68.86	4,170,024	4,178,837	5,878,221	5,801,856	6,501,588
Instruction		1,977.80	2,029.55	2,709.04	2,751.01	2,659.91	\$ 146,019,552	\$ 157,066,237	\$ 229,639,465	\$ 217,529,516	\$ 227,918,442
Office of the Chief Operations Officer											
Operations (100)	9001	13.50	6.00	3.00	3.00	3.10	3,856,430	3,070,824	540,418	458,562	790,155
IT Operations (100)	9330	71.50	92.00	89.50	78.50	112.50	12,236,188	13,612,585	16,073,910	12,780,467	18,887,538
Human Resources (100)	9520	29.50	30.00	34.00	34.00	35.08	2,643,941	2,836,403	4,311,681	3,928,087	4,634,746
Staff Development (100)	9140	20.75	21.25	10.00	10.00	9.67	1,793,213	1,814,547	988,561	976,412	1,008,097
Office of the Chief Operations Officer		135.25	149.25	136.50	125.50	160.35	\$ 20,529,772	\$ 21,334,359	\$ 21,914,570	\$ 18,143,529	\$ 25,320,536
Office of the Chief Strategy Officer											
Marketing & Communications (100)	9640	13.00	15.90	18.30	16.30	14.03	2,111,641	2,600,870	4,256,813	3,902,446	4,381,168
Enterprise Project Management Office (100)	9005	19.70	10.20	9.70	22.60	24.70	1,923,691	1,121,431	1,263,019	1,688,015	3,160,567
Analysis, Assessment, & Accountability (100)	9006	11.05	13.40	22.50	20.83	30.60	1,397,236	1,581,953	2,856,748	2,601,806	4,763,246
Office of the Chief Strategy Officer		43.75	39.50	50.50	59.73	69.33	\$ 5,432,568	\$ 5,304,254	\$ 8,376,580	\$ 8,192,267	\$ 12,304,981
Office of the Chief Administration Officer											
Chief Administration Officer (100)	9110	0.00	0.00	3.00	2.00	2.00	83,653	0	368,745	345,519	301,507
Curriculum Development (100)	9250	11.25	10.25	6.25	5.25	2.25	1,219,233	1,148,673	705,115	554,380	430,006
Customer Care (100)	9641	7.00	7.00	7.00	7.00	8.00	2,159,019	2,039,985	3,503,931	3,328,477	3,566,714
Blended Learning (100)	9710	6.50	7.70	7.70	7.70	7.70	613,775	670,014	703,492	634,170	702,266
Florida Services (100)	9720	9.20	8.40	8.40	8.40	8.40	852,240	813,620	915,813	884,541	984,986
Partner Services, Florida (930)	9131	12.80	12.04	13.04	13.04	12.54	10,909,101	13,382,974	12,373,406	15,811,913	18,794,008
Partner Services, Global (921)	9610	38.55	37.25	49.25	51.25	65.02	7,667,884	8,775,814	17,061,277	16,815,733	28,284,421
FLVS Global School (922)	9620	37.00	32.05	33.05	31.00	36.15	3,915,510	3,034,348	3,691,867	3,638,777	5,045,775
Office of the Chief Administration Officer		122.30	114.69	127.69	125.64	142.06	\$ 27,420,415	\$ 29,865,427	\$ 39,323,647	\$ 42,013,511	\$ 58,109,683
Office of the Chief External Affairs Officer											
External Affairs (100)	9003	3.50	2.00	2.00	5.00	6.00	549,538	303,244	316,302	305,006	604,861
Office of the Chief External Affairs Officer		3.50	2.00	2.00	5.00	6.00	\$ 549,538	\$ 303,244	\$ 316,302	\$ 305,006	\$ 604,861
Business Services (100)											
Procurement Services (100)	9310	7.00	8.00	8.00	8.00	10.00	622,839	1,187,257	2,211,118	2,155,338	2,458,550
Business Services (100)	9410	7.00	5.00	0.00	0.00	1.50	851,419	556,973	0	0	309,355
Financial Services (100)	9420	13.50	13.50	18.50	23.50	19.50	2,120,705	2,208,923	2,786,770	2,858,797	3,191,013
Budget Services (100)	9450	7.00	9.00	9.00	5.00	9.00	697,021	728,934	889,423	564,611	864,020
Business Services		34.50	35.50	35.50	36.50	40.00	\$ 4,291,984	\$ 4,682,088	\$ 5,887,312	\$ 5,578,746	\$ 6,822,938
Operating Development (123)		1.00	1.00	0.20	0.20	0.20	3,269,785	3,111,126	2,512,492	4,328,301	12,388,840
Course Development (791)		97.30	99.30	104.30	128.40	132.60	10,302,002	9,624,931	15,380,043	12,914,128	15,602,944
Development, Funds 123 & 791		98.30	100.30	104.50	128.60	132.80	\$ 13,571,787	\$ 12,736,057	\$ 17,892,535	\$ 17,242,429	\$ 27,991,784

Department Summary - All Funds
Recommended Budget
Fiscal Year 21-22

Description		FY18-19 Positions Actual Results	FY19-20 Positions Actual Results	FY20-21 Positions Adopted Budget	FY20-21 Positions Projected Results	FY21-22 Positions Recommended Budget	FY18-19 Actual Results	FY19-20 Actual Results	FY20-21 Adopted Budget	FY20-21 Projected Results	FY21-22 Final Budget
Categoricals & Federal Grants											
Title I (420)	9124	11.45	10.14	10.14	10.14	8.70	830,207	934,874	973,057	1,049,813	864,180
Title II (420)	9124	0.00	0.24	0.24	0.24	0.20	155,275	105,500	152,692	184,572	176,645
Title III (420)	9124	0.00	0.00	0.00	0.00	0.00	0	0	0	0	16,604
Title IV (420)	9124	0.35	0.42	0.82	0.82	0.65	48,582	66,625	127,380	131,673	97,077
Title IX (420)	9124	0.00	0.00	0.00	0.00	0.00	0	0	0	0	55,000
IDEA (420)	9124	9.30	9.30	9.00	9.00	12.00	825,660	793,934	745,831	768,262	1,001,048
Carl Perkins (420)	9124	0.00	0.00	0.00	0.00	0.00	29,841	16,998	43,002	43,002	34,939
ESSER	9124	0.00	0.00	3.57	3.60	0.00	0	0	711,857	711,940	0
ESSER IT & ESSER Virtual Training	9124	0.00	0.00	0.00	0.00	0.00	0	3,061,424	0	2,188,576	1,240,618
ESSER Data Informed Support	9124	0.00	0.00	0.00	0.67	0.00	0	0	0	63,000	28,851
ESSER B.E.S.T High Quality Curriculum Reading	9124	0.00	0.00	0.00	0.00	0.00	0	0	0	55,873	6,551
ESSER II	9124	0.00	0.00	0.00	0.00	0.00	0	0	0	1,308,202	0
ESSER II - Lump Sum	9124	0.00	0.00	0.00	0.00	3.15	0	0	0	0	639,007
ESSER II - Non-Enrollment	9124	0.00	0.00	0.00	0.00	0.10	0	0	0	0	106,346
ESSER II - Academic Acceleration	9124	0.00	0.00	0.00	0.00	0.60	0	0	0	0	566,935
ESSER II - Technology Assistance	9124	0.00	0.00	0.00	0.00	0.00	0	0	0	0	141,734
CARES Act / ESSER II (44X)	9124	0.00	0.00	0.00	0.00	0.00	0	0	65,720	65,720	0
Reading Categorical (101)	9124	16.50	16.50	16.50	16.50	18.00	1,637,194	1,760,999	2,144,551	1,371,217	2,115,021
Mental Health (102)	9124	0.00	0.00	0.00	0.00	18.00	0	0	0	0	2,082,684
Driver's Ed Behind the Wheel (105)	9124	0.00	0.00	3.00	3.00	3.00	582,591	415,059	660,000	769,951	660,000
Florida Best & Brightest Scholarship (106)	9124	0.00	0.00	0.00	0.00	0.00	4,222,207	3,478,397	0	0	0
Miscellaneous Grants - Other (106)	9124	0.00	0.00	0.00	0.00	0.00	112,127	0	0	0	0
Miscellaneous Grants - Other (107)	9124	0.00	0.11	0.00	0.00	0.00	84,382	170,007	125,205	51,742	11,000
Categoricals & Federal Grants		37.60	36.71	43.27	43.97	64.40	\$ 8,528,066	\$ 10,803,817	\$ 5,749,296	\$ 8,763,543	\$ 9,844,240
Health Insurance (711)	9999	0.00	0.00	0.00	0.00	0.00	23,922,391	28,045,313	44,251,757	27,597,091	40,957,098
Health Insurance		0.00	0.00	0.00	0.00	0.00	\$ 23,922,391	\$ 28,045,313	\$ 44,251,757	\$ 27,597,091	\$ 40,957,098
Discontinued Departments											
Enterprise Research & Development (100)	9340	2.00	0.00	0.00	0.00	0.00	225,973	0	0	0	0
Discontinued Departments		2.00	0.00	0.00	0.00	0.00	\$ 225,973	\$ -	\$ -	\$ -	\$ -
NET TOTAL ALL DEPARTMENTS		2,458.00	2,525.00	3,223.00	3,289.95	3,291.00	251,221,013	271,952,843	377,241,452	\$ 350,431,499	416,540,340

Project	Audio/Video	Other External	Proofreading	SME	Budget Request	Must, Should, Could	Description
Curriculum							
Env Management - AICE Phase 3	\$0	\$50,000	\$22,180	\$75,082	\$147,262	Must	AICE Course Development Phase 3 will add courses to the catalog for year three AICE students.
Media Skills - AICE Phase 3	\$0	\$80,000	\$20,440	\$71,013	\$171,453	Must	AICE Course Development Phase 3 will add courses to the catalog for year three AICE students.
Thinking Skills - AICE Phase 3	\$0	\$50,000	\$20,440	\$71,013	\$141,453	Must	AICE Course Development Phase 3 will add courses to the catalog for year three AICE students.
Algebra 1 - BEST	\$0	\$0	\$5,000	\$100,755	\$105,755	Must	The FDOE has updated course descriptions to reflect the new BEST standards. Full implementation of these standards will occur during the 2022-23 school year. The course content and assessments must be updated to reflect the new standards.
Calculus Honors - BEST	\$0	\$0	\$4,000	\$0	\$4,000	Must	The FDOE has updated course descriptions to reflect the new BEST standards. Full implementation of these standards will occur during the 2022-23 school year. The course content and assessments must be updated to reflect the new standards.
ELA Elective - BEST	\$0	\$0	\$0	\$24,220	\$24,220	Must	The FDOE has updated course descriptions to reflect the new BEST standards. Full implementation of these standards will occur during the 2022-23 school year. The course content and assessments must be updated to reflect the new standards.
Elementary ELA Grade 3 - BEST	\$12,000	\$30,000	\$10,000	\$147,742	\$199,742	Must	The FDOE has updated course descriptions to reflect the new BEST standards. Full implementation of these standards will occur during the 2022-23 school year. The course content and assessments must be updated to reflect the new standards.
Elementary ELA Grade 4 - BEST	\$12,000	\$30,000	\$10,000	\$72,660	\$124,660	Must	The FDOE has updated course descriptions to reflect the new BEST standards. Full implementation of these standards will occur during the 2022-23 school year. The course content and assessments must be updated to reflect the new standards.
Elementary ELA Grade 5 - BEST	\$22,000	\$30,000	\$0	\$147,742	\$199,742	Must	The FDOE has updated course descriptions to reflect the new BEST standards. Full implementation of these standards will occur during the 2022-23 school year. The course content and assessments must be updated to reflect the new standards.
Elementary Math Grade 3 - BEST	\$12,000	\$35,000	\$10,000	\$72,660	\$129,660	Must	The FDOE has updated course descriptions to reflect the new BEST standards. Full implementation of these standards will occur during the 2022-23 school year. The course content and assessments must be updated to reflect the new standards.
Elementary Math Grade 4 - BEST	\$12,000	\$35,000	\$10,000	\$72,660	\$129,660	Must	The FDOE has updated course descriptions to reflect the new BEST standards. Full implementation of these standards will occur during the 2022-23 school year. The course content and assessments must be updated to reflect the new standards.
Elementary Math Grade 5 - BEST	\$12,000	\$35,000	\$10,000	\$147,742	\$204,742	Must	The FDOE has updated course descriptions to reflect the new BEST standards. Full implementation of these standards will occur during the 2022-23 school year. The course content and assessments must be updated to reflect the new standards.
English 1 - BEST	\$0	\$0	\$9,350	\$17,438	\$26,788	Must	The FDOE has updated course descriptions to reflect the new BEST standards. Full implementation of these standards will occur during the 2022-23 school year. The course content and assessments must be updated to reflect the new standards.
English 2 - BEST	\$0	\$0	\$9,350	\$22,525	\$31,875	Must	The FDOE has updated course descriptions to reflect the new BEST standards. Full implementation of these standards will occur during the 2022-23 school year. The course content and assessments must be updated to reflect the new standards.
English 3 - BEST	\$0	\$0	\$9,350	\$27,126	\$36,476	Must	The FDOE has updated course descriptions to reflect the new BEST standards. Full implementation of these standards will occur during the 2022-23 school year. The course content and assessments must be updated to reflect the new standards.
English 4 - BEST	\$0	\$0	\$9,350	\$31,341	\$40,691	Must	The FDOE has updated course descriptions to reflect the new BEST standards. Full implementation of these standards will occur during the 2022-23 school year. The course content and assessments must be updated to reflect the new standards.
English 4 FCP - BEST	\$0	\$0	\$9,350	\$20,006	\$29,356	Must	The FDOE has updated course descriptions to reflect the new BEST standards. Full implementation of these standards will occur during the 2022-23 school year. The course content and assessments must be updated to reflect the new standards.
Geometry - BEST	\$0	\$0	\$5,000	\$48,440	\$53,440	Must	The FDOE has updated course descriptions to reflect the new BEST standards. Full implementation of these standards will occur during the 2022-23 school year. The course content and assessments must be updated to reflect the new standards.
Grade 6 Math - BEST	\$50,000	\$0	\$10,000	\$62,972	\$122,972	Must	The FDOE has updated course descriptions to reflect the new BEST standards. Full implementation of these standards will occur during the 2022-23 school year. The course content and assessments must be updated to reflect the new standards.
Grade 7 Math - BEST	\$40,000	\$0	\$10,000	\$140,476	\$190,476	Must	The FDOE has updated course descriptions to reflect the new BEST standards. Full implementation of these standards will occur during the 2022-23 school year. The course content and assessments must be updated to reflect the new standards.
Grade 8 Math Pre-Algebra - BEST	\$50,000	\$0	\$10,000	\$48,440	\$108,440	Must	The FDOE has updated course descriptions to reflect the new BEST standards. Full implementation of these standards will occur during the 2022-23 school year. The course content and assessments must be updated to reflect the new standards.
M/J Civics - BEST	\$0	\$0	\$1,740	\$14,532	\$16,272	Must	The FDOE has updated course descriptions to reflect the new BEST standards. Full implementation of these standards will occur during the 2022-23 school year. The course content and assessments must be updated to reflect the new standards.
M/J United States History - BEST	\$0	\$0	\$1,305	\$12,110	\$13,415	Must	The FDOE has updated course descriptions to reflect the new BEST standards. Full implementation of these standards will occur during the 2022-23 school year. The course content and assessments must be updated to reflect the new standards.
M/J World History - BEST	\$30,000	\$0	\$3,500	\$19,376	\$52,876	Must	The FDOE has updated course descriptions to reflect the new BEST standards. Full implementation of these standards will occur during the 2022-23 school year. The course content and assessments must be updated to reflect the new standards.
Personal Financial Literacy - BEST	\$0	\$0	\$305	\$4,844	\$5,149	Must	The FDOE has updated course descriptions to reflect the new BEST standards. Full implementation of these standards will occur during the 2022-23 school year. The course content and assessments must be updated to reflect the new standards.
Physical Education - BEST	\$0	\$0	\$3,500	\$0	\$3,500	Must	The FDOE has updated course descriptions to reflect the new BEST standards. Full implementation of these standards will occur during the 2022-23 school year. The course content and assessments must be updated to reflect the new standards.
Probability & Statistics - BEST	\$0	\$0	\$4,000	\$0	\$4,000	Must	The FDOE has updated course descriptions to reflect the new BEST standards. Full implementation of these standards will occur during the 2022-23 school year. The course content and assessments must be updated to reflect the new standards.
Psychology 1 - BEST	\$0	\$0	\$653	\$9,688	\$10,341	Must	The FDOE has updated course descriptions to reflect the new BEST standards. Full implementation of these standards will occur during the 2022-23 school year. The course content and assessments must be updated to reflect the new standards.
Science - BEST	\$0	\$0	\$1,000	\$7,266	\$8,266	Must	The FDOE has updated course descriptions to reflect the new BEST standards. Full implementation of these standards will occur during the 2022-23 school year. The course content and assessments must be updated to reflect the new standards.
United States Government - BEST	\$0	\$0	\$1,088	\$14,532	\$15,620	Must	The FDOE has updated course descriptions to reflect the new BEST standards. Full implementation of these standards will occur during the 2022-23 school year. The course content and assessments must be updated to reflect the new standards.
United States History - BEST	\$0	\$0	\$653	\$12,110	\$12,763	Must	The FDOE has updated course descriptions to reflect the new BEST standards. Full implementation of these standards will occur during the 2022-23 school year. The course content and assessments must be updated to reflect the new standards.
World History - BEST	\$0	\$0	\$2,175	\$24,220	\$26,395	Must	The FDOE has updated course descriptions to reflect the new BEST standards. Full implementation of these standards will occur during the 2022-23 school year. The course content and assessments must be updated to reflect the new standards.
Economics/Economics with Financial Literacy - BEST	\$0	\$0	\$1,000	\$7,266	\$8,266	Must	The FDOE has updated course descriptions to reflect the new BEST standards. Full implementation of these standards will occur during the 2022-23 school year. The course content and assessments must be updated to reflect the new standards.
African American History	\$15,000	\$0	\$3,263	\$29,064	\$47,327	Should	This addition to the catalog, which would provide a new elective offering for Flex, Fulltime, and Franchises, and potentially replace an EDL offering for Global.
Agricultural Communications 3	\$3,500	\$70,000	\$6,000	\$38,849	\$118,349	Must	This will be a new CTE course offering in our catalog. It will become the third course in the Agriculture Communications Program of Study and with a goal of students earning an Agricultural Communications Specialist certification.

Project	Audio/Video	Other External	Proofreading	SME	Budget Request	Must, Should, Could	Description
Business Keyboarding	\$0	\$0	\$0	\$0	\$0	Should	A reversion of Business Keyboarding is necessary as additional functionality of the Simply Type Tool is needed. The daily rate of student submissions is far higher than anticipated and is resulting in daily grade time that is unsustainable.
Chemistry	\$2,500	\$0	\$4,000	\$31,486	\$37,986	Should	Course Enhancements to address AI Issues, Global Feedback and Assessment results
Chinese 3	\$20,000	\$50,000	\$10,000	\$62,972	\$142,972	Should	The current Chinese III course was created in 2009 and needs to be updated for accessibility and to enhance the student and teacher experience. The enhancement to the course is necessary to remain competitive in the market. Students will not be able to continue Chinese after new Chinese1 and 2 are released due to the different level of proficiency.
Digital Information Technology	\$3,500	\$0	\$6,000	\$0	\$9,500	Should	DIT was the first course in the CTE Programs that FLVS has offered. Because of the course age, it has a look and feel that is inconsistent with the two current programs. The goal is to introduce a modern look and feel that will match all current and future programs.
Driver Education Program	\$0	\$266,150	\$6,000	\$39,043	\$311,193	Must	FLVS will take delivery of a course in 2022 that is still not capable of fulfilling the requested course features. FLVS will develop and integrate Drivers Ed to mitigate the need for a vendor developed solution.
Elective Factory	\$0	\$65,000	\$50,000	\$508,620	\$623,620	Should	Replace 10 vendor courses with internally developed courses. This demand will save FLVS over 1.1 million dollars in annual revenue sharing costs.
Elem SS K-5 Bias and Sensitivity	\$8,500	\$65,000	\$13,050	\$0	\$86,550	Must	Address bias and sensitivity concerns in the elementary SS Suite.
Elementary Art Grade 2	\$8,000	\$50,000	\$3,000	\$58,128	\$119,128	Must	A reversion of Art Grade 2 is needed to ensure a more developmentally appropriate experience for students.
Forensic Science	\$6,000	\$50,000	\$11,000	\$14,532	\$81,532	Should	Course reversion to address external content link issues and accessibility concerns. The reversion will also enhance existing assessments. This is a currently a vendor course and developing it in-house would mitigate the need to use the EDL course while still being able to offer the course and serve students within the state or Florida and nationally.
Health Science Anatomy & Phys	\$3,500	\$20,000	\$6,000	\$3,875	\$33,375	Should	This course will be the first course of a new Program of Study- Allied Health Assisting Program of Study. This will be a new CTE course and it will provide an option for students who prefer a career path after high school, as well as an elective option for all other students.
Health Science Foundations	\$3,500	\$20,000	\$6,000	\$38,849	\$68,349	Should	Allied Health Assisting Program of Study, and the eighth POS for FLVS. This will be a new CTE course and it will provide an option for students who prefer a career path after high school, as well as an elective option for all other students.
Hebrew 2	\$10,000	\$0	\$20,000	\$130,788	\$160,788	Must	New course offering to pair with the Hebrew 1 course. All college bound students in FL must earn two consecutive years of a World Language for admission into FL university system.
Human Growth & Development	\$3,500	\$70,000	\$6,000	\$38,752	\$118,252	Must	This course will be the second course of a Program of Study-Principles of Teaching Program of Study. This will be a new CTE course offering in our catalog and provide an option for students who prefer a career path after high school, as well as an elective option for all other students.
Mathematics for Data and Financial Literacy	\$0	\$50,000	\$10,000	\$0	\$60,000	Must	Mathematics for Data and Financial Literacy is being added because the FLDOE recently announced that they will be daggering Liberal Arts Math 1 beginning with the 2022-23 school year.
MJ Computer Science Discoveries 2	\$3,500	\$70,000	\$6,000	\$0	\$79,500	Must	This course will be a new middle school course offering, continue the sequence of MJ Computer Science Discoveries 2, and increase available elective choices for FLVS Flex, FT, and franchises. In addition to fulfilling the Global demand, Computer Science Discoveries will provide middle school students a focus on STEM and help generate CTE interest, with a goal of leading them to high school programs of study.
MS SS Career Module	\$0	\$0	\$870	\$9,688	\$10,558	Could	This effort will add a Career Planning module to all three Middle School Social Studies courses to meet FL state mandate to teach career. (MJ World History, MJ Civics, and MJ US History)
Physical Science	\$0	\$0	\$4,000	\$26,642	\$30,642	Could	The course description was changed resulting in curriculum and assessment gaps. Enhancements are required to fill the known content gaps and address items with low performing data.
Physics	\$2,500	\$0	\$4,000	\$22,767	\$29,267	Could	Enhancement in order to remove and replace the remaining flash assets, remove and replace phet labs (external product, no longer supported) address missing assessment tags, updates to the standards pages, and necessary updates that were out of scope for the ROI project.
Principles of Entrepreneurship	\$3,500	\$70,000	\$6,000	\$38,849	\$118,349	Should	This course will be the first course of a new Program of Study- Entrepreneurship Program of Study. This will be a new CTE course offering in our catalog and provide an option for students who prefer a career path after high school, as well as an elective option for all other students.
Tech for Hospitality & Tourism	\$3,500	\$20,000	\$6,000	\$38,752	\$68,252	Must	This course will be the second course of a Program of Study- Hospitality & Tourism Management Program of Study. This will be a new CTE course offering in our catalog and provide an option for students who prefer a career path after high school, as well as an elective option for all other students.
Total Curriculum	\$352,500	\$1,311,150	\$411,910	\$2,679,652	\$4,755,212		
National Curriculum							
Asset Tagging	\$0	\$30,000	\$0	\$0	\$30,000	Should	Label standards to individual assessment questions to maximize reporting capabilities in various Global LMSs
Global French 3	\$30,000	\$50,000	\$7,000	\$64,667	\$151,667	Should	French is the second highest enrollment language program offered in the state of Florida. Global and Flex instruction have requested a fully-developed version to offer to all clients. Additionally, the third course in the sequence allows students to progress toward acquiring the Florida Biliteracy Seal.
Total National Curriculum	\$30,000	\$80,000	\$7,000	\$64,667	\$181,667		
Enterprise*							
Product Development Support	\$0	\$0	\$0	\$0	\$1,400,000		Enhance the student registration system to better meet the needs of stakeholders
Data Enhancements	\$0	\$0	\$0	\$0	\$663,121		Improve accessibility compliance through Accessibility Conformance Report and Voluntary Product Accessibility Template
Total Enterprise	\$0	\$0	\$0	\$0	\$2,063,121		
Total Contractor Resource Request					\$7,000,000		
Estimated Available Budget for FY21 Project Work (Finance)					\$7,000,000		